

**REGIONAL PURCHASING COOPERATIVE**

**CATALOG DISCOUNT BID**

**#05-005-07**

**Audio Visual Equipment &  
Supplies**

**Detail Vendor Information**

**A & W Office Supply, Inc.**

9330 Corporate Dr. Ste #605

Selma TX 78184

**Contact Person** Randy Terry

**Telephone #** 210/946-9151

**Fax #** 210/946-9161

**e-mail Address** marcuspantoja@sbcglobal.net

**Web site Address** www.awoffice.com

**Key Word**

**Out of State Vendor:**  **HUB:**

**Catalog #1** A & W Office Supply, Inc. (SP Riochard Cat.)

**Discount #1** 15-49% off list prices - Call for specific discounts

**Catalog #1 Date** 2007

**Catalog #2**

**Discount #2**

**Catalog #2 Date**

**Catalog #3**

**Discount #3**

**Catalog #3 Date**

**Deviations**

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**A & W Office Supply, Inc.**

220 1/2 E. Kleberg

Kingsville TX 78363

**Contact Person** Cindy Dela Paz

**Telephone #** 361/592-3734

**Fax #** 361/592-3735

**e-mail Address** marcuspantoja@sbcglobal.net

**Web site Address** www.awoffice.com

**Key Word**

**Out of State Vendor:**  **HUB:**

**Catalog #1** A & W Office Supply, Inc. (SP Riochard Cat.)

**Discount #1** 15-49% off list prices - Call for specific discounts

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**Catalog #2**

**Discount #2**

**Catalog #2 Date**

**Catalog #3**

**Discount #3**

**Catalog #3 Date**

**Deviations**

**REGIONAL PURCHASING COOPERATIVE**

**CATALOG DISCOUNT BID**

**#05-005-07**

**Audio Visual Equipment & Supplies**

**Detail Vendor Information**

**A & W Office Supply, Inc.**

Rio Grande Valley

TX

**Contact Person** Julio Nunez

**Telephone #** 888/942-9194

**Fax #** 956/554-3614

**e-mail Address** marcuspantoja@sbcglobal.net

**Web site Address** www.awoffice.com

**Key Word**

**Out of State Vendor:**  **HUB:**

**Catalog #1** A & W Office Supply, Inc. (SP Riochard Cat.)

**Discount #1** 15-49% off list prices - Call for specific discounts

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**Catalog #2**

**Discount #2**

**Catalog #2 Date**

**Catalog #3**

**Discount #3**

**Catalog #3 Date**

**Deviations**

**A & W Office Supply, Inc.**

222 South Staples

Corpus Christi TX

78401

**Contact Person** Marcus Pantoja

**Telephone #** 361/883-6784

**Fax #** 361/884-9013

**e-mail Address** marcuspantoja@sbcglobal.net

**Web site Address** www.awoffice.com

**Key Word**

**Out of State Vendor:**  **HUB:**

**Catalog #1** A & W Office Supply, Inc. (SP Riochard Cat.)

**Discount #1** 15-49% off list prices - Call for specific discounts

**Catalog #1 Date** 2007

**Catalog #2**

**Discount #2**

**Catalog #2 Date**

**Catalog #3**

**Discount #3**

**Catalog #3 Date**

**Deviations**

# REGIONAL PURCHASING COOPERATIVE

## CATALOG DISCOUNT BID

#05-005-07

Audio Visual Equipment &  
Supplies

### Detail Vendor Information

#### abc School Supply

P.O. Box 369

Landisville PA 17538

Contact Person Allison McCarthy

Telephone # 800/669-4222

Fax # 717/653-7930

e-mail Address bids@abcschoolsupply.com

Web site Address www.abcschoolsupply.com

#### Key Word

Out of State Vendor:  HUB:

Catalog #1 abc School Supply Pre-K to Grade 3 catalog

Discount #1 15% with minimum order of \$100.00

Catalog #1 Date Current

Catalog #2

Discount #2

Catalog #2 Date

Catalog #3

Discount #3

Catalog #3 Date

#### Deviations

Free Shipping on all in-stock UPS items, with a minimum order of \$100.00. Free shipping on all in-stock truck items, with a minimum order of \$500.00. (Items shipped by truck are indicated w/a truck picture next to the item number.) Excludes all drop ship items (DS), playground equipment, sale flyers & Internet orders placed at www.abcschoolsupply.com. Offer cannot be combined w/any other promotional offer(s). Please reference **BID #05-005-07** on all PO's to receive this offer.

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#### Advanced Graphics

P.O. Box 2001

Katy TX 77492

Contact Person Denis Richardson

Telephone # 281/391-8595

Fax # 281/391-2046

e-mail Address denis@agKaty.com

Web site Address www.agKaty.com

#### Key Word

Out of State Vendor:  HUB:

Catalog #1 Advanced Graphics Bid Catalog

Discount #1 5% except for VariQuest products - 0% (none) for VariQuest products

Catalog #1 Date Catalog submitted for 5/10/07 Bid

Catalog #2

Discount #2

Catalog #2 Date

Catalog #3

Discount #3

Catalog #3 Date

#### Deviations

1. Prices do not include shipping charges. 2. Prices do not include installation & training where applicable. 3. No (0%) discount on VariQuest products. 4. Additional discounts may apply if made available by the manufacturer. 5. The following coop members are not included because they are not in our normal marketing area: EODC, Falls City ISD, Goliad ISD, Karnes City ISD, Kenedy ISD, Meyersville ISD, Moulton ISD, Nordheim ISD, Nursery ISD, Refugio ISD, Runge ISD, Shiner ISD, Sweet Home ISD, Westhoff ISD, Woodsboro ISD, Yoakum ISD, Cuero ISD.

# REGIONAL PURCHASING COOPERATIVE

## CATALOG DISCOUNT BID

#05-005-07

Audio Visual Equipment &  
Supplies

### Detail Vendor Information

#### Apple Inc.

12545 Riata Vista Circle MS198-2BID  
Austin TX 78727

Contact Person Ivey Strunk

Telephone # 800/800-2775

Fax # 512/674-2992

e-mail Address bids@apple.com

Web site Address www.apple.com

#### Key Word

Out of State Vendor:  HUB:

Catalog #1 Apple Education Price List

Discount #1 Already includes Education Discount. Please call for Catalog #1 Date April 2007 prices.

Catalog #2

Discount #2

Catalog #2 Date

Catalog #3

Discount #3

Catalog #3 Date

#### Deviations

Apple agrees to furnish products in accordance with the terms and conditions of the existing agreement between Apple and the Region III ESC. The terms and conditions of the existing agreement shall supersede any terms and conditions set forth in the bid. All other terms and conditions shall have no force or effect.

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#### Apple Store Barton Creek (Apple Inc.)

2901 S. Capital of Texas Highway  
Austin TX 78746

Contact Person Ivey Strunk

Telephone # 800/800-2775

Fax # 512/674-2992

e-mail Address bids@apple.com

Web site Address www.apple.com

#### Key Word

Out of State Vendor:  HUB:

Catalog #1 Apple Education Price List

Discount #1 Already includes Education Discount. Please call for Catalog #1 Date April 2007 prices.

Catalog #2

Discount #2

Catalog #2 Date

Catalog #3

Discount #3

Catalog #3 Date

#### Deviations

Apple agrees to furnish products in accordance with the terms and conditions of the existing agreement between Apple and the Region III ESC. The terms and conditions of the existing agreement shall supersede any terms and conditions set forth in the bid. All other terms and conditions shall have no force or effect.

# REGIONAL PURCHASING COOPERATIVE

## CATALOG DISCOUNT BID

#05-005-07

Audio Visual Equipment &  
Supplies

### Detail Vendor Information

#### Apple Store First Colony Mall (Apple Inc.)

16536 Southwest Freeway, Suite 8  
Sugar Land TX 77479

Contact Person Ivey Strunk

Telephone # 800/800-2775

Fax # 512/674-2992

e-mail Address bids@apple.com

Web site Address www.apple.com

#### Key Word

Out of State Vendor:  HUB:

Catalog #1 Apple Education Price List

Discount #1 Already includes Education Discount. Please call for Catalog #1 Date April 2007 prices.

Catalog #2

Discount #2

Catalog #2 Date

Catalog #3

Discount #3

Catalog #3 Date

#### Deviations

Apple agrees to furnish products in accordance with the terms and conditions of the existing agreement between Apple and the Region III ESC. The terms and conditions of the existing agreement shall supersede any terms and conditions set forth in the bid. All other terms and conditions shall have no force or effect.

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#### Apple Store La Cantera (Apple Inc.)

15900 La Cantera Parkway  
San Antonio TX 78256

Contact Person Ivey Strunk

Telephone # 800/800-2775

Fax # 512/674-2992

e-mail Address bids@apple.com

Web site Address www.apple.com

#### Key Word

Out of State Vendor:  HUB:

Catalog #1 Apple Education Price List

Discount #1 Already includes Education Discount. Please call for Catalog #1 Date April 2007 prices.

Catalog #2

Discount #2

Catalog #2 Date

Catalog #3

Discount #3

Catalog #3 Date

#### Deviations

Apple agrees to furnish products in accordance with the terms and conditions of the existing agreement between Apple and the Region III ESC. The terms and conditions of the existing agreement shall supersede any terms and conditions set forth in the bid. All other terms and conditions shall have no force or effect.

**REGIONAL PURCHASING COOPERATIVE**

**CATALOG DISCOUNT BID**

**#05-005-07**

**Audio Visual Equipment & Supplies**

**Detail Vendor Information**

**Audio Visual Aids Corp.**

2903 N. Flores St.  
San Antonio TX 78212

**Contact Person** Justin Jones

**Telephone #** 210/732-1234 or 800/422-1282

**Fax #** 210/734-3388 or 800/854-8140

**e-mail Address** avacorp@audiovisualaids.com

**Web site Address** www.audiovisualaids.com

**Out of State Vendor:**  **HUB:**

**Catalog #1** Audio Visual Technology and Multimedia

**Discount #1** 0% off school net price

**Catalog #1 Date** April 2007

**Catalog #2**

**Discount #2**

**Catalog #2 Date**

**Catalog #3**

**Discount #3**

**Catalog #3 Date**

**Deviations**

Shipping will be added to invoice. Please contact Customer Service for an item specific quote.

**Best Buy Gov, LLC**

7601 Penn Ave. S., D-6  
Richfield MN 55423

**Contact Person** Alan Bischof

**Telephone #** 888/224-8181 ext. 60672, 612/807-5032

**Fax #** 952/430-7243, 952/430-2244

**e-mail Address** beau.bosley@bestbuy.com

**Web site Address** www.bestbuygov.com

**Out of State Vendor:**  **HUB:**

**Catalog #1** www.bestbuygov.com

**Discount #1** 0-15% off web sell price. Discount is product and quantity dependent. Please contact your Sale Account Manager for quote.

**Catalog #1 Date** 05/09/07

**Catalog #2**

**Discount #2**

**Catalog #2 Date**

**Catalog #3**

**Discount #3**

**Catalog #3 Date**

**Deviations**

# REGIONAL PURCHASING COOPERATIVE

## CATALOG DISCOUNT BID

#05-005-07

Audio Visual Equipment &  
Supplies

### Detail Vendor Information

#### Brodart Company

100 North Road  
McElhattan PA 17748

Contact Person Martina Johnson

Telephone # 800/233-8467 x4213

Fax # 800/578-1064

e-mail Address supplies.quotes@brodart.com

Web site Address www.shopbrodart.com

#### Key Word

Out of State Vendor:  HUB:

Catalog #1 Brodart Company

Discount #1 15% off Current Full Line Library & furnishings Catalog. Catalog #1 Date 2007

Discounts are taken from current catalog prices at the time of the order. New catalogs are distributed annually in January.

Catalog #2

Discount #2

Catalog #2 Date

Catalog #3

Discount #3

Catalog #3 Date

#### Deviations

\$25.00 minimum order. FOB: Supplies: Destination. Furniture & Equipment: Origin (prepaide & added to invoice). This disc applies only to products, not to shipping charges, and may not be combined with any other Brodart discounts, bid prices, select programs, standing annual agreements or reseller pricing Excludes ImageMouse, ScanPro, ScanPro 1000, Security Systems and Accessories, and Books and Automation Division products. Not applicable to closed orders and orders already in process. Discounts are taken from current catalog prices at the time of order. New catalogs are distributed annually in January. Delivery - Library, Audiovisual & Archival Supplies: 7/10 days after receipt of order of in-stock items. Furniture & equipment: 4/6 weeks after receipt of order. Terms: Net 30 days. **To ensure receiving quoted prices, please reference Quote #DTEXAS when ordering and direct to attention Bid Department.**

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#### Chalk's Truck Parts

838 McCarty  
Houston TX 77029

Contact Person Richard Davis

Telephone # 800/231-5061

Fax # 713/672-2665

e-mail Address rdavis@chalks.com

Web site Address www.chalks.com

#### Key Word

Out of State Vendor:  HUB:

Catalog #1 Chalk's Truck Parts

Discount #1 50% Catalog #1 Date 2/01/07

Catalog #2

Discount #2

Catalog #2 Date

Catalog #3

Discount #3

Catalog #3 Date

#### Deviations

Freight paid by Chalk's one way, Freight payed by member district for all cores returned for credit.

# REGIONAL PURCHASING COOPERATIVE

## CATALOG DISCOUNT BID

#05-005-07

Audio Visual Equipment &  
Supplies

### Detail Vendor Information

#### Childcraft Education Corp.

P.O. Box 3239

Lancaster PA 17604-3239

Contact Person Cassi Redcay

Telephone # 800/631-5652

Fax # 717/653-7930

e-mail Address [cecbid@childcraftededucation.com](mailto:cecbid@childcraftededucation.com)

Web site Address [www.childcraft.com](http://www.childcraft.com)

#### Key Word

Out of State Vendor:  HUB:

Catalog #1 Childcraft Growing Years

Discount #1 ? with a minimum order of \$100

Catalog #1 Date Current catalog in use

Catalog #2

Discount #2

Catalog #2 Date

Catalog #3

Discount #3

Catalog #3 Date

#### Deviations

Free shipping and handling on items shipped UPS, with a minimum order of \$100. Free shipping and handling on items shipped Truck, with a minimum order of \$500. (items shipped by Truck are indicated with a "T" next to the price of the item.) Excluded from offer are all Factory Direct items, indicated with an \* next to the price of the item, sale catalogs and Internet orders placed at [www.childcraft.com](http://www.childcraft.com). Offer cannot be combined with any other promotional offer(s). **Please reference BID #05-005-07 on all po's to receive this offer.**

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#### Classroom Direct

P.O. Box 830677

Birmingham AL 35283-0677

Contact Person Sonja Lopez

Telephone # 800/248-9171 ext 6806 or 205/226-6806

Fax # 800/628-6250 or 205/226-6984

e-mail Address [sonjal@classroomdirect.com](mailto:sonjal@classroomdirect.com)

Web site Address [www.classroomdirect.com](http://www.classroomdirect.com)

#### Key Word

Out of State Vendor:  HUB:

Catalog #1 Classroom Direct

Discount #1 10% off Direct Price

Catalog #1 Date Summer 2007

Catalog #2

Discount #2

Catalog #2 Date

Catalog #3

Discount #3

Catalog #3 Date

#### Deviations

**REGIONAL PURCHASING COOPERATIVE**

**CATALOG DISCOUNT BID**

**#05-005-07**

**Audio Visual Equipment & Supplies**

**Detail Vendor Information**

**Commercial Sales & Service, Inc.**

11127 Shady Trail, Suite 104  
Dallas TX 75229

**Contact Person** John Gomez x302

**Telephone #** 800/525-1001

**Fax #** 972/247-3908

**e-mail Address** john.gomez@cssttv.com

**Key Word**

**Out of State Vendor:**  **HUB:**

**Web site Address** www.cssttv.com

**Catalog #1** TV & Video equip for Education & Gov Education Disc pricing

**Discount #1** 11-73% on Education Discount pricing; Television & Video Catalog - Set price

**Catalog #1 Date** 1/2007

**Catalog #2**

**Discount #2**

**Catalog #2 Date**

**Catalog #3**

**Discount #3**

**Catalog #3 Date**

**Deviations**

**Comp USA (Apple Inc.)**

820 Rector Dr E #120  
San Antonio TX 78216

**Contact Person** Ivey Strunk

**Telephone #** 800/800-2775

**Fax #** 512/674-2992

**e-mail Address** bids@apple.com

**Key Word**

**Out of State Vendor:**  **HUB:**

**Web site Address** www.apple.com

**Catalog #1** Apple Education Price List

**Discount #1** Already includes Education Discount. Please call for **Catalog #1 Date** April 2007 prices.

**Catalog #2**

**Discount #2**

**Catalog #2 Date**

**Catalog #3**

**Discount #3**

**Catalog #3 Date**

**Deviations**

Apple agrees to furnish products in accordance with the terms and conditions of the existing agreement between Apple and the Region III ESC. The terms and conditions of the existing agreement shall supersede any terms and conditions set forth in the bid. All other terms and conditions shall have no force or effect.

**REGIONAL PURCHASING COOPERATIVE**

**CATALOG DISCOUNT BID**

**#05-005-07**

**Audio Visual Equipment & Supplies**

**Detail Vendor Information**

**CompUSA(Apple Inc.)**

5601 Brodie Ln #800  
Austin TX 78745

**Contact Person** Ivey Strunk  
**Telephone #** 800/800-2775  
**Fax #** 512/674-2992  
**e-mail Address** bids@apple.com

**Web site Address** www.apple.com

**Key Word**

**Out of State Vendor:**  **HUB:**

**Catalog #1** Apple Education Price List

**Discount #1** Already includes Education Discount. Please call for **Catalog #1 Date** April 2007 prices.

**Catalog #2**

**Discount #2**

**Catalog #2 Date**

**Catalog #3**

**Discount #3**

**Catalog #3 Date**

**Deviations**

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**Computer Command Corp.**

708 E. Goodwin  
Victoria TX 77901

**Contact Person** Paul Smith  
**Telephone #** 361/573-4305  
**Fax #** 361/576-4259  
**e-mail Address** psmith@computercommand.com

**Web site Address** www.computercommand.com

**Key Word**

**Out of State Vendor:**  **HUB:**

**Catalog #1**

**Discount #1**

**Catalog #1 Date**

**Catalog #2**

**Discount #2**

**Catalog #2 Date**

**Catalog #3**

**Discount #3**

**Catalog #3 Date**

**Deviations**

We currently do not have a catalog. Please go to our web store for pricing. Go to www.computercommand.com and click on "online store" link.

# REGIONAL PURCHASING COOPERATIVE

## CATALOG DISCOUNT BID

#05-005-07

Audio Visual Equipment &  
Supplies

### Detail Vendor Information

#### Computize (Apple Inc.)

8101 Cameron Rd. Suite 101  
Austin TX 78754

Contact Person Ivey Strunk

Telephone # 800/800-2775

Fax # 512/674-2992

e-mail Address bids@apple.com

Web site Address www.apple.com

#### Key Word

Out of State Vendor:  HUB:

Catalog #1 Apple Education Price List

Discount #1 Already includes Education Discount. Please call for Catalog #1 Date April 2007 prices.

Catalog #2

Discount #2

Catalog #2 Date

Catalog #3

Discount #3

Catalog #3 Date

#### Deviations

Apple agrees to furnish products in accordance with the terms and conditions of the existing agreement between Apple and the Region III ESC. The terms and conditions of the existing agreement shall supersede any terms and conditions set forth in the bid. All other terms and conditions shall have no force or effect.

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#### Corporate Express

3411 Leopard St.  
Corpus Christi TX 78408

Contact Person Chuck Jackson

Telephone # 361/696-3209, 361/696-3202

Fax # 361/884-7313, 361/884-7313

e-mail Address mcarter@cexp.com

Web site Address www.corporateexpress.com

#### Key Word

Out of State Vendor:  HUB:

Catalog #1 Office Products Solutions Source Book 2007

Discount #1 65% Catalog #1 Date Jan 1, 2007 - Dec 31, 2007

Catalog #2

Discount #2

Catalog #2 Date

Catalog #3

Discount #3

Catalog #3 Date

#### Deviations

Regarding Discount - Not all items will receive the full discount. Pricing can be viewed at www.eway.com, User ID - ESC2 (uppercase), Password - PRICES (uppercase).

# REGIONAL PURCHASING COOPERATIVE

## CATALOG DISCOUNT BID

#05-005-07

Audio Visual Equipment &  
Supplies

### Detail Vendor Information

#### Corporate Express

6400 Hollister  
Houston TX 77040

Contact Person Tommy Lamb

Telephone # 713/934-6400, 361/696-3202

Fax # 713/934-8608, 361/884-7313

e-mail Address mcarter@cexp.com

Web site Address www.corporateexpress.com

#### Key Word

Out of State Vendor:  HUB:

Catalog #1 Office Products Solutions Source Book 2007

Discount #1 65%

Catalog #1 Date Jan 1, 2007 - Dec 31, 2007

Catalog #2

Discount #2

Catalog #2 Date

Catalog #3

Discount #3

Catalog #3 Date

#### Deviations

Regarding Discount - Not all items will receive the full discount. Pricing can be viewed at www.eway.com, User ID - ESC2 (uppercase), Password - PRICES (uppercase).

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#### Corporate Express

4036 Binz Engleman  
San Antonio TX 78219

Contact Person Mike Carter

Telephone # 210/301-3100, 361/696-3202

Fax # 210/301-3130, 361/884-7313

e-mail Address mcarter@cexp.com

Web site Address www.corporateexpress.com

#### Key Word

Out of State Vendor:  HUB:

Catalog #1 Office Products Solutions Source Book 2007

Discount #1 65%

Catalog #1 Date Jan 1, 2007 - Dec 31, 2007

Catalog #2

Discount #2

Catalog #2 Date

Catalog #3

Discount #3

Catalog #3 Date

#### Deviations

Regarding Discount - Not all items will receive the full discount. Pricing can be viewed at www.eway.com, User ID - ESC2 (uppercase), Password - PRICES (uppercase).

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# REGIONAL PURCHASING COOPERATIVE

## CATALOG DISCOUNT BID

#05-005-07

Audio Visual Equipment &  
Supplies

### Detail Vendor Information

#### Crystal Productions

P.O. Box 2159  
Glenview IL 60025

Contact Person Amy Woodworth

Telephone # 800/255-8629

Fax # 800/657-8149

e-mail Address custserv@crystalproductions.com

Web site Address www.crystalproductions.com

#### Key Word

Out of State Vendor:  HUB:

Catalog #1 2007 Crystal Productions Art Resources Full-Line Catalog

Discount #1 ?

Catalog #1 Date 1/1/07 - 12/31/07

Catalog #2

Discount #2

Catalog #2 Date

Catalog #3

Discount #3

Catalog #3 Date

#### Deviations

Discount applies only to full-line catalog. Discount does not apply to supplementary catalog. Discount does not apply to already special priced items i.e. sets. Vendor is not responsible for discontinued items.

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#### Davidson Titles, Inc.

P.O. Box 3538  
Jackson TN 38303-3538

Contact Person Brenda T. Davidson

Telephone # 800/433-3903

Fax # 800/787-7935

e-mail Address brenda@davidsontitles.com

Web site Address www.davidsontitles.com

#### Key Word

Out of State Vendor:  HUB:

Catalog #1 DVD

Discount #1 5% add'l from catalog & internet. All catalogs & internet are already discounted up to 37% from list prices. This is an add'l disc from catalog prices for categories listed & related purchases

Catalog #1 Date March 2007-2008

Catalog #2

Discount #2

Catalog #2 Date

Catalog #3

Discount #3

Catalog #3 Date

#### Deviations

Free shipping on all orders.

**REGIONAL PURCHASING COOPERATIVE**

**CATALOG DISCOUNT BID**

**#05-005-07**

**Audio Visual Equipment & Supplies**

**Detail Vendor Information**

**Delaney Educational Enterprises**

1455 W. Morena Blvd.  
San Diego CA 92110

**Contact Person** Sheryl Baker

**Telephone #** 888/798-9323, 800/788-5557

**Fax #** 888/798-9323, 800/660-2199

**e-mail Address** sherylb@deebooks.com

**Web site Address** www.deebooks.com

**Key Word**

**Out of State Vendor:**  **HUB:**

**Catalog #1** Do not publish catalog - review website www.deebooks.com

**Discount #1** 0-30%

**Catalog #1 Date** 2007-2008

**Catalog #2**

**Discount #2**

**Catalog #2 Date**

**Catalog #3**

**Discount #3**

**Catalog #3 Date**

**Deviations**

70+ Publishers are represented. Free shipping & handling. Orders come direct from the publisher's warehouse. Unattached library processing is free.

**Dewitt Poth & Son**

P.O. Box 487  
Yoakum TX 77995

**Contact Person** Kim Mosier

**Telephone #** 800/242-0162

**Fax #** 800/517-5778, 361/293-7553,

**e-mail Address** sales@dewittpoth.com

**Web site Address** www.dewittpoth.com

**Key Word**

**Out of State Vendor:**  **HUB:**

**Catalog #1** Dewitt Poth & Son Office Supply Catalog

**Discount #1** 30% off

**Catalog #1 Date** January 1, 2007

**Catalog #2**

**Discount #2**

**Catalog #2 Date**

**Catalog #3**

**Discount #3**

**Catalog #3 Date**

**Deviations**

30% discount excludes toner, print cartridges and machines.

# REGIONAL PURCHASING COOPERATIVE

## CATALOG DISCOUNT BID

#05-005-07

Audio Visual Equipment &  
Supplies

### Detail Vendor Information

#### Follett Library Resources, Inc.

1340 Ridgeview Drive  
McHenry IL 60050

Contact Person Mark Balderas VM #3762

Telephone # 888/511-5114

Fax # 800/852-5458

e-mail Address sales@flr.follett.com

Web site Address www.titlewave.com

#### Key Word

Out of State Vendor:  HUB:

Catalog #1 www.titlewave.com (online catalog)

Discount #1 ? We offer cassettes, compact discs, Read-alongs, VHS cassettes, DVD's & Laser Disc Titles. No chg for shipping audiovisual materials. We also offer full processing for every audiovisual title

Catalog #1 Date www.titlewave.com updated daily

Catalog #2  
Discount #2

Catalog #2 Date

Catalog #3  
Discount #3

Catalog #3 Date

#### Deviations

1. In reference to paragraph 12 of the Instruction to Bidders, Follett Library Resources, Inc.'s quoted delivery is 90-100% in 14-30 days after receipt of orders. 2. In response to Form - I Catalog participation, Follett Library Resources, Inc. is discontinuing the use of printed catalog as of August 1, 2007. Online catalog available 24/7 at www.titlewave.com. Titlewave Internet is updated daily.

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#### Gaylord Bros Inc.

P.O. Box 4901  
Syracuse NY 13221

Contact Person M. Pieroni

Telephone # 800/469-1592

Fax # 800/891-5280

e-mail Address bids@gaylord.com

Web site Address www.gaylord.com

#### Key Word

Out of State Vendor:  HUB:

Catalog #1 2007 Gaylord General Reference Catalog

Discount #1 15%

Catalog #1 Date 1/07 thru 12/31/07

Catalog #2  
Discount #2

Catalog #2 Date

Catalog #3  
Discount #3

Catalog #3 Date

#### Deviations

15% of all items in Current Year Catalog, free shipping on supply orders over \$100. Shipping charges will apply on all furniture orders. Security Systems not included. Custom items not included. Excludes sales flyers and sales catalogs. Please call for Priority Code TX09.

# REGIONAL PURCHASING COOPERATIVE

## CATALOG DISCOUNT BID

#05-005-07

Audio Visual Equipment &  
Supplies

### Detail Vendor Information

#### General Binding Corporation

1 GBC Plaza  
Northbrook IL 60062

Contact Person Richard Krachey

Telephone # 800/723-4000 x5649

Fax # 800/914-8178

e-mail Address bidbase@gbc.com

Web site Address www.gbconnect.com

#### Key Word

Out of State Vendor:  HUB:

Catalog #1 GBC Guidebook

Discount #1 30% off current list price

Catalog #1 Date 2007

Catalog #2

Discount #2

Catalog #2 Date

Catalog #3

Discount #3

Catalog #3 Date

#### Deviations

Does not include any custom ordered or made products.

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#### Global Gov't/Education Solutions

6990 US Route 36 East  
Fletcher OH 45326

Contact Person David Szippel ext. 1528

Telephone # 888/445-2725

Fax # 877/231-3799

e-mail Address contracts@globalgoved.com

Web site Address www.globalgoved.com

#### Key Word

Out of State Vendor:  HUB:

Catalog #1 Global

Discount #1 2-25% Please contact David Szippel for discount

Catalog #1 Date Published Monthly

Catalog #2

Discount #2

Catalog #2 Date

Catalog #3

Discount #3

Catalog #3 Date

#### Deviations

Discount will not apply to web or catalog specials already marked down.

**REGIONAL PURCHASING COOPERATIVE**

**CATALOG DISCOUNT BID**

**#05-005-07**

**Audio Visual Equipment & Supplies**

**Detail Vendor Information**

**GoDirect Music**

1502 E. Airline #5  
Victoria TX 77901

**Contact Person** Shawn Miller

**Telephone #** 361/570-0400

**Fax #** 361/570-0402

**e-mail Address** sales@godirectmusic.com

**Web site Address** www.godirectmusic.com

**Key Word**

**Out of State Vendor:**  **HUB:**

**Catalog #1** No Catalog

**Discount #1** Call for discounted pricing.

**Catalog #1 Date**

**Catalog #2**

**Discount #2**

**Catalog #2 Date**

**Catalog #3**

**Discount #3**

**Catalog #3 Date**

**Deviations**

No catalog, website is www.godirectmusic.com. Our pricing for schools is lower than anyone in the area

**Gulf Coast Paper Co.**

P.O. Box 4227  
Victoria TX 77903

**Contact Person** John Harrington

**Telephone #** 361/575-6348

**Fax #** 361/575-8468

**e-mail Address** jharri@gulfcoastpaper.com

**Web site Address** www.gulfcoastpaper.com

**Key Word**

**Out of State Vendor:**  **HUB:**

**Catalog #1** Gulf Coast Paper Office Products 2007

**Discount #1** 15%

**Catalog #1 Date** 4/30/07

**Catalog #2**

**Discount #2**

**Catalog #2 Date**

**Catalog #3**

**Discount #3**

**Catalog #3 Date**

**Deviations**

**REGIONAL PURCHASING COOPERATIVE**

**CATALOG DISCOUNT BID**

**#05-005-07**

**Audio Visual Equipment & Supplies**

**Detail Vendor Information**

**Gulf Coast Paper Co.**

437 Commerce Ave.

Clute TX 77531

**Contact Person** Ed Walker

**Telephone #** 979/265-6149, 361/575-6348

**Fax #** 979/265-7266, 361/575-8468

**e-mail Address** jharri@gulfcoastpaper.com

**Web site Address** www.gulfcoastpaper.com

**Key Word**

**Out of State Vendor:**  **HUB:**

**Catalog #1** Gulf Coast Paper Office Products - 2007

**Discount #1** 15%

**Catalog #1 Date** 4/30/07

**Catalog #2**

**Discount #2**

**Catalog #2 Date**

**Catalog #3**

**Discount #3**

**Catalog #3 Date**

**Deviations**

**HEB**

646 S. Main St.

San Antonio TX 78204

**Contact Person** Linda J. Allen

**Telephone #** 361/857-1706

**Fax #** 361/857-1717

**e-mail Address** allen.linda@heb.com

**Web site Address** heb.com

**Key Word**

**Out of State Vendor:**  **HUB:**

**Catalog #1** Not Applicable

**Discount #1** Current shelf price - no delivery

**Catalog #1 Date** Not Applicable

**Catalog #2**

**Discount #2**

**Catalog #2 Date**

**Catalog #3**

**Discount #3**

**Catalog #3 Date**

**Deviations**

Stores listed on attached form C are in teh Gulf Coast Region area of participation - Price will be at current shelf price - no delivery.

**REGIONAL PURCHASING COOPERATIVE**

**CATALOG DISCOUNT BID**

**#05-005-07**

**Audio Visual Equipment & Supplies**

**Detail Vendor Information**

**HEB**

101 E. Goodnight  
Aransas Pass TX 78336

**Contact Person** Paul Handy

**Telephone #** 758-5900, 361/857-1706

**Fax #** 758-8649, 361/857-1717

**e-mail Address** allen.linda@heb.com

**Key Word**

**Out of State Vendor:**  **HUB:**

**Web site Address** heb.com

**Catalog #1** Not Applicable

**Discount #1** Current shelf price - no delivery

**Catalog #1 Date** Not Applicable

**Catalog #2**

**Discount #2**

**Catalog #2 Date**

**Catalog #3**

**Discount #3**

**Catalog #3 Date**

**Deviations**

Stores listed on attached form C are in teh Gulf Coast Region area of participation - Price will be at current shelf price - no delivery.

**HEB**

100 E. Houston  
Beeville TX 78102

**Contact Person** John Lopez

**Telephone #** 358-4553, 361/857-1706

**Fax #** 362-1016, 361/857-1717

**e-mail Address** allen.linda@heb.com

**Key Word**

**Out of State Vendor:**  **HUB:**

**Web site Address** heb.com

**Catalog #1** Not Applicable

**Discount #1** Current shelf price - no delivery

**Catalog #1 Date** Not Applicable

**Catalog #2**

**Discount #2**

**Catalog #2 Date**

**Catalog #3**

**Discount #3**

**Catalog #3 Date**

**Deviations**

Stores listed on attached form C are in teh Gulf Coast Region area of participation - Price will be at current shelf price - no delivery.

**REGIONAL PURCHASING COOPERATIVE**

**CATALOG DISCOUNT BID**

**#05-005-07**

**Audio Visual Equipment & Supplies**

**Detail Vendor Information**

**HEB**  
1161 Esplande  
Cuero TX 77954

**Contact Person** Mike Martignoni  
**Telephone #** 275-6144, 361/857-1706  
**Fax #** 275-5248, 361/857-1717  
**e-mail Address** allen.linda@heb.com

**Key Word**  
**Out of State Vendor:**  **HUB:**

**Web site Address** heb.com

**Catalog #1** Not Applicable

**Discount #1** Current shelf price - no delivery

**Catalog #1 Date** Not Applicable

**Catalog #2**

**Discount #2**

**Catalog #2 Date**

**Catalog #3**

**Discount #3**

**Catalog #3 Date**

**Deviations**

Stores listed on attached form C are in teh Gulf Coast Region area of participation - Price will be at current shelf price - no delivery.

**HEB**  
301 N. Wells  
Edna TX 77957

**Contact Person** Diana Kruciak  
**Telephone #** 782-5218, 361/857-1706  
**Fax #** 782-3995, 361/857-1717  
**e-mail Address** allen.linda@heb.com

**Key Word**  
**Out of State Vendor:**  **HUB:**

**Web site Address** heb.com

**Catalog #1** Not Applicable

**Discount #1** Current shelf price - no delivery

**Catalog #1 Date** Not Applicable

**Catalog #2**

**Discount #2**

**Catalog #2 Date**

**Catalog #3**

**Discount #3**

**Catalog #3 Date**

**Deviations**

Stores listed on attached form C are in teh Gulf Coast Region area of participation - Price will be at current shelf price - no delivery.

**REGIONAL PURCHASING COOPERATIVE**

**CATALOG DISCOUNT BID**

**#05-005-07**

**Audio Visual Equipment & Supplies**

**Detail Vendor Information**

**HEB**

805 W. Main  
Kenedy TX 78119

**Contact Person** Mark Brearton

**Telephone #** 830/583-3435, 361/857-1706

**Fax #** 830/583-2958, 361/857-1717

**e-mail Address** allen.linda@heb.com

**Web site Address** heb.com

**Key Word**

**Out of State Vendor:**  **HUB:**

**Catalog #1** Not Applicable

**Discount #1** Current shelf price - no delivery

**Catalog #1 Date** Not Applicable

**Catalog #2**

**Discount #2**

**Catalog #2 Date**

**Catalog #3**

**Discount #3**

**Catalog #3 Date**

**Deviations**

Stores listed on attached form C are in teh Gulf Coast Region area of participation - Price will be at current shelf price - no delivery.

**HEB**

101 Calhoun Plaza  
Port Lavaca TX 77979

**Contact Person** Ramiro Cavazos

**Telephone #** 552-7523, 361/857-1706

**Fax #** 553-4893, 361/857-1717

**e-mail Address** allen.linda@heb.com

**Web site Address** heb.com

**Key Word**

**Out of State Vendor:**  **HUB:**

**Catalog #1** Not Applicable

**Discount #1** Current shelf price - no delivery

**Catalog #1 Date** Not Applicable

**Catalog #2**

**Discount #2**

**Catalog #2 Date**

**Catalog #3**

**Discount #3**

**Catalog #3 Date**

**Deviations**

Stores listed on attached form C are in teh Gulf Coast Region area of participation - Price will be at current shelf price - no delivery.

**REGIONAL PURCHASING COOPERATIVE**

**CATALOG DISCOUNT BID**

**#05-005-07**

**Audio Visual Equipment & Supplies**

**Detail Vendor Information**

**HEB**

206 S. Alamo  
Refugio TX 78379

**Contact Person** Dania Conner

**Telephone #** 526-5381, 361/857-1706

**Fax #** 526-2985, 361/857-1717

**e-mail Address** allen.linda@heb.com

**Key Word**

**Out of State Vendor:**  **HUB:**

**Web site Address** heb.com

**Catalog #1** Not Applicable

**Discount #1** Current shelf price - no delivery

**Catalog #1 Date** Not Applicable

**Catalog #2**

**Discount #2**

**Catalog #2 Date**

**Catalog #3**

**Discount #3**

**Catalog #3 Date**

**Deviations**

Stores listed on attached form C are in teh Gulf Coast Region area of participation - Price will be at current shelf price - no delivery.

**HEB**

1409 Bus. Hwy 35 N  
Rockport TX 78382

**Contact Person** Martin Salazar

**Telephone #** 729-8230, 361/857-1706

**Fax #** 729-2338, 361/857-1717

**e-mail Address** allen.linda@heb.com

**Key Word**

**Out of State Vendor:**  **HUB:**

**Web site Address** heb.com

**Catalog #1** Not Applicable

**Discount #1** Current shelf price - no delivery

**Catalog #1 Date** Not Applicable

**Catalog #2**

**Discount #2**

**Catalog #2 Date**

**Catalog #3**

**Discount #3**

**Catalog #3 Date**

**Deviations**

Stores listed on attached form C are in teh Gulf Coast Region area of participation - Price will be at current shelf price - no delivery.

**REGIONAL PURCHASING COOPERATIVE**

**CATALOG DISCOUNT BID**

**#05-005-07**

**Audio Visual Equipment & Supplies**

**Detail Vendor Information**

**HEB**

1505 E. Rio Grande  
Victoria TX 77901

**Contact Person** Gus Kroos

**Telephone #** 572-8221, 361/857-1706

**Fax #** 574-9840, 361/857-1717

**e-mail Address** allen.linda@heb.com

**Web site Address** heb.com

**Key Word**

**Out of State Vendor:**  **HUB:**

**Catalog #1** Not Applicable

**Discount #1** Current shelf price - no delivery

**Catalog #1 Date** Not Applicable

**Catalog #2**

**Discount #2**

**Catalog #2 Date**

**Catalog #3**

**Discount #3**

**Catalog #3 Date**

**Deviations**

Stores listed on attached form C are in teh Gulf Coast Region area of participation - Price will be at current shelf price - no delivery.

**HEB**

5201 N. Navarro  
Victoria TX 77904

**Contact Person** Doug Wallace

**Telephone #** 578-9891, 361/857-1706

**Fax #** 574-9085, 361/857-1717

**e-mail Address** allen.linda@heb.com

**Web site Address** heb.com

**Key Word**

**Out of State Vendor:**  **HUB:**

**Catalog #1** Not Applicable

**Discount #1** Current shelf price - no delivery

**Catalog #1 Date** Not Applicable

**Catalog #2**

**Discount #2**

**Catalog #2 Date**

**Catalog #3**

**Discount #3**

**Catalog #3 Date**

**Deviations**

Stores listed on attached form C are in teh Gulf Coast Region area of participation - Price will be at current shelf price - no delivery.

**REGIONAL PURCHASING COOPERATIVE**

**CATALOG DISCOUNT BID**

**#05-005-07**

**Audio Visual Equipment & Supplies**

**Detail Vendor Information**

**HEB**

201 W. Gonzales  
Yoakum TX 77995

**Contact Person** Kevin Thompson  
**Telephone #** 293-5281, 361/857-1706  
**Fax #** 293-7554, 361/857-1717  
**e-mail Address** allen.linda@heb.com

**Key Word**

**Out of State Vendor:**  **HUB:**

**Web site Address** heb.com

**Catalog #1** Not Applicable

**Discount #1** Current shelf price - no delivery

**Catalog #1 Date** Not Applicable

**Catalog #2**

**Discount #2**

**Catalog #2 Date**

**Catalog #3**

**Discount #3**

**Catalog #3 Date**

**Deviations**

Stores listed on attached form C are in teh Gulf Coast Region area of participation - Price will be at current shelf price - no delivery.

**HEB Regional Office**

4326 Kostoryz Road  
Corpus Christi TX 78415

**Contact Person** Linda J. Allen  
**Telephone #** 361/857-1711, 361/857-1706  
**Fax #** 361/857-1714, 361/857-1717  
**e-mail Address** allen.linda@heb.com

**Key Word**

**Out of State Vendor:**  **HUB:**

**Web site Address** heb.com

**Catalog #1** Not Applicable

**Discount #1** Current shelf price - no delivery

**Catalog #1 Date** Not Applicable

**Catalog #2**

**Discount #2**

**Catalog #2 Date**

**Catalog #3**

**Discount #3**

**Catalog #3 Date**

**Deviations**

Stores listed on attached form C are in teh Gulf Coast Region area of participation - Price will be at current shelf price - no delivery.

# REGIONAL PURCHASING COOPERATIVE

## CATALOG DISCOUNT BID

#05-005-07

Audio Visual Equipment &  
Supplies

### Detail Vendor Information

**Highsmith**  
W5527 State Road 106, P.O. Box 800  
Fort Atkinson WI 53538-0800

**Contact Person** Jane C. Eikland  
**Telephone #** 800/543-2180  
**Fax #** 800/350-6286  
**e-mail Address** bids@highsmith.com

**Web site Address** www.highsmith.com

#### Key Word

**Out of State Vendor:**  **HUB:**

**Catalog #1** All current Highsmith & Upstart Catalogs

**Discount #1** 13% stock shipments; 5% items shipped from the supplier. **Catalog #1 Date** Call for list of effective dates  
(These items are indicated by FOB point in the catalog description)

**Catalog #2**  
**Discount #2**

**Catalog #2 Date**

**Catalog #3**  
**Discount #3**

**Catalog #3 Date**

#### Deviations

**Please note discount #160891 on all purchase orders to qualify for discount.** Minimum order \$25.00. Free shipping & handling. Discount not valid with other discounts, bids, sale catalogs, 3M security Products, Edupress, Mindsparks, Interact, and Learning Well Brands. Please note the catalog discount offered applies to the current catalog price at the time of the order placement.

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**Highsmith**  
P.O. Box 5732  
Pasadena TX 77508

**Contact Person** Tom Davis  
**Telephone #** 877/874-0981; 800/543-2180  
**Fax #** 281/478-6813; 800/350-6286  
**e-mail Address** tdavis@highsmith.com; bids@highsmith.com

**Web site Address** www.highsmith.com

#### Key Word

**Out of State Vendor:**  **HUB:**

**Catalog #1** All current Highsmith & Upstart Catalogs

**Discount #1** 13% stock shipments; 5% items shipped from the supplier. **Catalog #1 Date** Call for list of effective dates  
(These items are indicated by FOB point in the catalog description)

**Catalog #2**  
**Discount #2**

**Catalog #2 Date**

**Catalog #3**  
**Discount #3**

**Catalog #3 Date**

#### Deviations

**Please note discount #160891 on all purchase orders to qualify for discount.** Minimum order \$25.00. Free shipping & handling. Discount not valid with other discounts, bids, sale catalogs, 3M security Products, Edupress, Mindsparks, Interact, and Learning Well Brands. Please note the catalog discount offered applies to the current catalog price at the time of the order placement.

# REGIONAL PURCHASING COOPERATIVE

## CATALOG DISCOUNT BID

#05-005-07

Audio Visual Equipment &  
Supplies

### Detail Vendor Information

**Holt, Rinehart and Winston, a div. of Harcourt, nc.**

11707 Uplands Ridge Drive  
Austin TX 78738

**Contact Person** Gina Floyd

**Telephone #** 512/263-0749; 512/743-4777 cell;

**Fax #** 512/263-0957; 512/721-7226

**e-mail Address** rockefeller@hrw.com

#### Key Word

**Out of State Vendor:**  **HUB:**

**Web site Address** www.hrw.com

**Catalog #1** Science & Health, Math, Language Arts, Soc Studies, World Language

**Discount #1** ?

**Catalog #1 Date** 10/01/06-09/30/07 2007  
catalogs

**Catalog #2**

**Discount #2**

**Catalog #2 Date**

**Catalog #3**

**Discount #3**

**Catalog #3 Date**

#### Deviations

Prices in our catalogs do not include shipping costs. By purchasing the student editions with prices f.o.b. shipping point, you will receive the materials at the base price (lowest price offered) plus actual shipping charges. This is generally the least expensive way to purchase our materials. When required to quote a price, which includes prepaid shipping and handling (f.o.b. destination), we automatically add a standard 10% of the price as our national shipping and handling charge.

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**Holt, Rinehart and Winston, a div. of Harcourt, nc.**

1175 North Stemmons Freeway  
Lewisville TX 75067

**Contact Person** Rebecca Kinnamon

**Telephone #** 972/459-6045; 512/721-7204

**Fax #** 972/459-6154; 512/721-7226

**e-mail Address** rockefeller@hrw.com

#### Key Word

**Out of State Vendor:**  **HUB:**

**Web site Address** www.hrw.com

**Catalog #1** Science & Health, Math, Language Arts, Soc Studies, World Language

**Discount #1** ?

**Catalog #1 Date** 10/01/06-09/30/07 2007  
catalogs

**Catalog #2**

**Discount #2**

**Catalog #2 Date**

**Catalog #3**

**Discount #3**

**Catalog #3 Date**

#### Deviations

Prices in our catalogs do not include shipping costs. By purchasing the student editions with prices f.o.b. shipping point, you will receive the materials at the base price (lowest price offered) plus actual shipping charges. This is generally the least expensive way to purchase our materials. When required to quote a price, which includes prepaid shipping and handling (f.o.b. destination), we automatically add a standard 10% of the price as our national shipping and handling charge.

# REGIONAL PURCHASING COOPERATIVE

## CATALOG DISCOUNT BID

#05-005-07

Audio Visual Equipment &  
Supplies

### Detail Vendor Information

J.R., Inc.  
P.O. Box 2816  
Universal City TX 78148

Contact Person Steve Noxon  
Telephone # 800/683-0846  
Fax # 210/658-0329  
e-mail Address snoxon@jrinc.org (Steve Noxon, sales rep)  
Web site Address www.jrinc.org or www.furniture4schools.com

#### Key Word

Out of State Vendor:  HUB:

Catalog #1 furniture4schools

Discount #1 5% plus quoted freight rate added to invoice Catalog #1 Date Summer 2007

Catalog #2

Discount #2 Catalog #2 Date

Catalog #3

Discount #3 Catalog #3 Date

#### Deviations

Discounts apply to the current price lists in effect at time of order entry.

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#### Kaplan Early Learning Company

1310 Lewisville-Clemmons Rd.  
Lewisville NC 27023

Contact Person Kate Shelton  
Telephone # 800/334-2014 ext. 6126  
Fax # 336/712-2243  
e-mail Address kshelton@kaplanco.com

#### Key Word

Out of State Vendor:  HUB:

Web site Address www.kaplanco.com

Catalog #1 Early Childhood & K-5

Discount #1 ? & free shipping on orders of \$100 or more Catalog #1 Date 2007

Catalog #2

Discount #2 Catalog #2 Date

Catalog #3

Discount #3 Catalog #3 Date

#### Deviations

Please note: Our catalogs contain multiple commodities focused on the early childhood (Pre-K to Grade 5) educational market. We are submitting our Early Childhood Edition and Kaplan K-5 Catalog. Our offer is not valid with any other sales offers, bids, quotes, coupons or discounts. This offer cannot be used toward purchases of gift certificates. This offer does not apply to outdoor playground structures, parts, surfacings or services of playground. It does not apply to lofts, computers & accessories, assessments & screening materials, "All About ECERS-R", "All about ITERS-R", and Tot Tree (#96616). Next day air, 2nd day air and K-Truck Delivery services are excluded from our free freight offer. If you need price quotes on playground equipment, structures, units, materials or services of playground, please call 800/334-2014 extension 6400. Next day air, 2nd day air and K-truck delivery services are excluded from our free shipping offer.

# REGIONAL PURCHASING COOPERATIVE

## CATALOG DISCOUNT BID

#05-005-07

Audio Visual Equipment &  
Supplies

### Detail Vendor Information

#### Lakeshore Learning Materials

2695 E. Dominguez Street  
Carson CA 90895

Contact Person Nikki Glasco

Telephone # 800/421-5354

Fax # 310/537-7990

e-mail Address biddept@lakeshorelearning.com

Web site Address www.lakeshorelearning.com

#### Key Word

Out of State Vendor:  HUB:

Catalog #1 Lakeshore Learning Mat. Catalog

Discount #1 5%

Catalog #1 Date Jan 2007-2008

Catalog #2 Lakeshore Elem. Catalog

Discount #2 5%

Catalog #2 Date Feb 2007-2008

Catalog #3

Discount #3

Catalog #3 Date

#### Deviations

Discounts are not valid on already discounted items.

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#### Learning Links Inc.

2300 Marcus Ave.  
New Hyde Park NY 11042

Contact Person Joyce Friedland

Telephone # 516/437-9071

Fax # 516/437-5392

e-mail Address joyce@learninglinks.com

Web site Address www.learninglinks.com

#### Key Word

Out of State Vendor:  HUB:

Catalog #1 Learning Links Catalog

Discount #1 20%

Catalog #1 Date 2006-2007

Catalog #2

Discount #2

Catalog #2 Date

Catalog #3

Discount #3

Catalog #3 Date

#### Deviations

No shipping & handling charge on orders over \$1000. 5% shipping & handling charge on orders under \$1000.

# REGIONAL PURCHASING COOPERATIVE

## CATALOG DISCOUNT BID

#05-005-07

Audio Visual Equipment &  
Supplies

### Detail Vendor Information

#### Learning Services

P.O. Box 10636

Eugene OR 97440

Contact Person Glenda Cline

Telephone # 888/805-3185; 800/877-9378

Fax # 800/877-9378; 800/815-5154

e-mail Address bids@learningservicesus.com

Web site Address www.learningservicesus.com

#### Key Word

Out of State Vendor:  HUB:

Catalog #1 2007 Technology Catalog

Discount #1 10% - 3%

Catalog #1 Date 1/2007

Catalog #2

Discount #2

Catalog #2 Date

Catalog #3

Discount #3

Catalog #3 Date

#### Deviations

10% off catalog prices for software and 3% off catalog prices for the balance of the catalog, including hardware, A/V equipment and peripherals. Products listed on catalog pages 2 through 13 are offered at catalog price only. Networks and site licenses are only available at catalog prices. Some publishers do allow for discounts on their networks and site licenses. Please call for a list of publishers and their discounts. Free shipping and handling for all software orders over \$150. All other items in catalog will be charged shipping.

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#### Library Video Company

7 E. Wynnewood Rd., P.O. Box 580

Wynnewood PA 19096

Contact Person Deborah Kirchhevel

Telephone # 610/645-4000

Fax # 610/645-4070

e-mail Address dkirchhevel@libraryvideo.com

#### Key Word

Out of State Vendor:  HUB:

Web site Address www.libraryvideo.com

Catalog #1 Library Video Company - Spring Edition 2007 or www.libraryvideo.com

Discount #1 0% Discounts may be available for large orders of videos or DVD's totaling \$5,000 or more per single purchase order

Catalog #1 Date March 2007

Catalog #2 SAFARI Montage, Award winning video on Demand Solution for schools

Discount #2 0% www.SafariVideonetworks.com

Catalog #2 Date Spring 2007

Catalog #3

Discount #3

Catalog #3 Date

#### Deviations

Most orders can be shipped within a week of acceptance of the PO. However, some orders require additional time. We will prepay all shipping charges and add those shipping charges to the purchaser's invoice. Items will be shipped UPS Ground delivery service. Shipping chgs in VHS & DVD format are as follows: orders less than \$100 - add \$6.95 for shipping; Orders more than \$100 - add 7% for shipping; orders more than \$1500 - add 5% for shipping. Shipping chgs for SAFARI Montage products are 3% of the cost of the hardware purchased, with minimum shipping charge of \$25. Library Video Co may ship products "on approval" permitting customers to evaluate the products for a period of thirty (30) days. Arrangement for preview or demonstration of some products can be made. Most Favored Nations pricing is not part of the discount. Some titles can be special ordered for customers at no additional charge. Please call for the Warranty/Return policy. Full Processing Orders cannot be canceled or returned. Call for MARC records, Full processing, cataloging and other customization options pricing and availability.

# REGIONAL PURCHASING COOPERATIVE

## CATALOG DISCOUNT BID

#05-005-07

Audio Visual Equipment &  
Supplies

### Detail Vendor Information

#### Mactic (Apple Inc.)

903 E. Nakoma  
San Antonio TX 78216

Contact Person Ivey Strunk

Telephone # 800/800-2775

Fax # 512/674-2992

e-mail Address bids@apple.com

Web site Address www.apple.com

#### Key Word

Out of State Vendor:  HUB:

Catalog #1 Apple Education Price List

Discount #1 Already includes Education Discount. Please call for Catalog #1 Date April 2007 prices.

Catalog #2

Discount #2

Catalog #2 Date

Catalog #3

Discount #3

Catalog #3 Date

#### Deviations

Apple agrees to furnish products in accordance with the terms and conditions of the existing agreement between Apple and the Region III ESC. The terms and conditions of the existing agreement shall supersede any terms and conditions set forth in the bid. All other terms and conditions shall have no force or effect.

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#### Mactronics (Apple Inc.)

611 S. Congress St. Ste 508  
Austin TX 78704

Contact Person Ivey Strunk

Telephone # 800/800-2775

Fax # 512/674-2992

e-mail Address bids@apple.com

Web site Address www.apple.com

#### Key Word

Out of State Vendor:  HUB:

Catalog #1 Apple Education Price List

Discount #1 Already includes Education Discount. Please call for Catalog #1 Date April 2007 prices.

Catalog #2

Discount #2

Catalog #2 Date

Catalog #3

Discount #3

Catalog #3 Date

#### Deviations

Apple agrees to furnish products in accordance with the terms and conditions of the existing agreement between Apple and the Region III ESC. The terms and conditions of the existing agreement shall supersede any terms and conditions set forth in the bid. All other terms and conditions shall have no force or effect.

**REGIONAL PURCHASING COOPERATIVE**

**CATALOG DISCOUNT BID**

**#05-005-07**

**Audio Visual Equipment & Supplies**

**Detail Vendor Information**

**National AV Supply**

P.O. Box 116  
Grafton VT 05146

**Contact Person** Suzanne Wachter

**Telephone #** 800/222-0109

**Fax #** 800/628-1329

**e-mail Address** swachter@nationalavsupply.com

**Web site Address** www.nationalavsupply.com

**Key Word**

**Out of State Vendor:**  **HUB:**

**Catalog #1** National AV Supply

**Discount #1** 10%

**Catalog #1 Date** 2007-2008

**Catalog #2**

**Discount #2**

**Catalog #2 Date**

**Catalog #3**

**Discount #3**

**Catalog #3 Date**

**Deviations**

**National Reading Styles Institute (NRSI)**

P.O. Box 737  
Syosset NY 11791

**Contact Person** Juliet DiTroia

**Telephone #** 800/331-3117

**Fax #** 516/921-5591

**e-mail Address** juliet@nrsi.com

**Web site Address** www.nrsi.com

**Key Word**

**Out of State Vendor:**  **HUB:**

**Catalog #1** Spring 2007

**Discount #1** Zero Catalog already reflect school prices.

**Catalog #1 Date** January 1, 2007

**Catalog #2**

**Discount #2**

**Catalog #2 Date**

**Catalog #3**

**Discount #3**

**Catalog #3 Date**

**Deviations**

Shipments are F.O.B. Syosset, NY. Shipping charges are as follows: Up to \$70: \$5.95; \$71-\$599: 9%; \$600-\$999: 8%; \$1,000-\$4,999: 7%; \$5,000-\$9,999: 6%; \$10,000 and above: 5%

**REGIONAL PURCHASING COOPERATIVE**

**CATALOG DISCOUNT BID**

**#05-005-07**

**Audio Visual Equipment & Supplies**

**Detail Vendor Information**

**Office Depot Inc.**

911 Central Parkway N.  
San Antonio TX 78232

**Contact Person** Gary Hoeffler

**Telephone #** 210/494-7313 x105

**Fax #** 210/494-7502

**e-mail Address** gary.hoeffler@officedepot.com

**Web site Address** httpbsd.officedepot.com

**Key Word**

**Out of State Vendor:**  **HUB:**

**Catalog #1** Current Office Depot Business Solutions Division

**Discount #1** 1-80% off current mfgr list

**Catalog #1 Date** 06-07 next issue = 7/07

**Catalog #2**

**Discount #2**

**Catalog #2 Date**

**Catalog #3**

**Discount #3**

**Catalog #3 Date**

**Deviations**

Special order items are not returnable. Some furniture items may incur additional freight fee. See <http://bsd.officedepot.com> for current price.

**Pearson Education Inc., publishing as Pearson AGS Globe**

5910 Rice Creek Parkway, Suite 1000  
Shoreview MN 55126

**Contact Person** Deb Olson

**Telephone #** 800/328-2560 x7812

**Fax #** 866/509-7228

**e-mail Address** deb.olson@agsglobe.com

**Web site Address** www.agsglobe.com

**Key Word**

**Out of State Vendor:**  **HUB:**

**Catalog #1** 2007 Pearson AGS Globe

**Discount #1** 0%

**Catalog #1 Date** 10/1/2006 - 09/30/07

**Catalog #2**

**Discount #2**

**Catalog #2 Date**

**Catalog #3**

**Discount #3**

**Catalog #3 Date**

**Deviations**

Catalog prices effective 10/1/06-09/30/07. Catalog prices do not include shipping & handling. Please add 10% to the order total for shipping/handling. Terms; 0%; Net 30 days ARO; Delivery will be made within 7-10 business days.

# REGIONAL PURCHASING COOPERATIVE

## CATALOG DISCOUNT BID

#05-005-07

Audio Visual Equipment &  
Supplies

### Detail Vendor Information

**Pearson Education Inc., publishing as Pearson AGS Globe**

**Contact Person** Customer Service

145 South Mt. Zion Road

**Telephone #** 800/992-0244

Lebanon IN 46052

**Fax #** 800/393-3156, 866/509-7228

**e-mail Address** deb.olson@agsglobe.com

#### Key Word

**Out of State Vendor:**  **HUB:**

**Web site Address** www.agsglobe.com

**Catalog #1** 2007 Pearson AGS Globe

**Discount #1** 0%

**Catalog #1 Date** 10/1/2006 - 09/30/07

**Catalog #2**

**Discount #2**

**Catalog #2 Date**

**Catalog #3**

**Discount #3**

**Catalog #3 Date**

#### Deviations

Catalog prices effective 10/1/06-09/30/07. Catalog prices do not include shipping & handling. Please add 10% to the order total for shipping/handling. Terms; 0%; Net 30 days ARO; Delivery will be made within 7-10 business days.

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**Pearson Education Inc., publishing as Pearson AGS Globe**

**Contact Person** Accts. Receivable

P.O. Box 409496

**Telephone #** 800/232-6556

Atlanta GA 30384-9496

**Fax #** 866/509-7228

**e-mail Address** deb.olson@agsglobe.com

#### Key Word

**Out of State Vendor:**  **HUB:**

**Web site Address** www.agsglobe.com

**Catalog #1** 2007 Pearson AGS Globe

**Discount #1** 0%

**Catalog #1 Date** 10/1/2006 - 09/30/07

**Catalog #2**

**Discount #2**

**Catalog #2 Date**

**Catalog #3**

**Discount #3**

**Catalog #3 Date**

#### Deviations

Catalog prices effective 10/1/06-09/30/07. Catalog prices do not include shipping & handling. Please add 10% to the order total for shipping/handling. Terms; 0%; Net 30 days ARO; Delivery will be made within 7-10 business days.

**REGIONAL PURCHASING COOPERATIVE**

**CATALOG DISCOUNT BID**

**#05-005-07**

**Audio Visual Equipment &  
Supplies**

**Detail Vendor Information**

**Perma-Bound Books**

617 E. Vandalia Road  
Jacksonville IL 62650

**Contact Person** Betty Hillig

**Telephone #** 800/637-6581

**Fax #** 800/551-1169

**e-mail Address** books@perma-bound.com

**Web site Address** www.perma-bound.com

**Key Word**

**Out of State Vendor:**  **HUB:**

**Catalog #1** Perma-Bound Main Catalog PreK-8

**Discount #1** 0% No charge for shipping.

**Catalog #1 Date** 06-07

**Catalog #2** Perma-Bound Main Catalog Grades 7-12

**Discount #2** 0% No charge for shipping.

**Catalog #2 Date** 06-07

**Catalog #3**

**Discount #3**

**Catalog #3 Date**

**Deviations**

**Philstyn A-V**

7102 Grand Blvd.  
Houston TX 77054

**Contact Person** William H. Sellers III

**Telephone #** 713/747-7000

**Fax #** 713/748-2421

**e-mail Address** bsellers@philstyn-AV.com

**Web site Address** www.pavdistributing.com

**Key Word**

**Out of State Vendor:**  **HUB:**

**Catalog #1** www.pavdistributing.com - Maintenance

**Discount #1** % given after logging in

**Catalog #1 Date** 2007

**Catalog #2**

**Discount #2**

**Catalog #2 Date**

**Catalog #3**

**Discount #3**

**Catalog #3 Date**

**Deviations**

# REGIONAL PURCHASING COOPERATIVE

## CATALOG DISCOUNT BID

#05-005-07

Audio Visual Equipment &  
Supplies

### Detail Vendor Information

#### Quill Corporation

100 Schelter Rd.  
Lincolnshire IL 60069

Contact Person Sheila Grissom

Telephone # 800/634-4809

Fax # 800/789-2016

e-mail Address bid@quill.com

Web site Address www.quill.com

#### Key Word

Out of State Vendor:  HUB:

Catalog #1 Quill Office & School Supplies

Discount #1 10% off end column pricing

Catalog #1 Date Jan, 2007/ July, 2007

Catalog #2

Discount #2

Catalog #2 Date

Catalog #3

Discount #3

Catalog #3 Date

#### Deviations

10% discount does not apply to office machines, fax machines, computer hardware/software and any item in Quills Special Order catalog. Furniture is also excluded from this offer, however we will pay the shipping charges related to standard tailgate delivery when you purchase furniture from our Full line catalog. This offer not valid with any other sales, discounts, promotions, or coupons.

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#### Renaissance Learning, Inc.

2911 Peach Street, P.O. Box 8036  
Wisconsin Rapids WI 54496-8036

Contact Person Jon Powell, Lizzie Jarzombek

Telephone # 800/338-4204

Fax # 800/788-1272

e-mail Address dept10@renlearn.com

Web site Address www.renlearn.com

#### Key Word

Out of State Vendor:  HUB:

Catalog #1 2007 Renaissance Learning Catalog & 07 Spring Alpha Smart Catalog

Discount #1 0% Volume discounts may apply, please see below.

Catalog #1 Date 07-effective until new release

Catalog #2

Discount #2

Catalog #2 Date

Catalog #3

Discount #3

Catalog #3 Date

#### Deviations

The volume discount on software and hardware is based on total amount of invoice before shipping and processing fees are added; items already discounted do not qualify. In order to receive volume discounts all orders must arrive together in the same envelope for processing. All prices on items are FOB Wisconsin Rapids, WI. Shipping & processing Fee Schedule: Up to \$49.99=\$7.29, \$50-\$249.99=\$9.39, \$250-\$449.99=\$15.63, \$450-\$999.99=\$18.78, \$1,000-\$1,999.99=\$26.07, \$2,000-\$3,499.99, \$3,500 or more 2% of total, AlphaSmart Mobile Labs & Bundles 3% shipping. The rates are per school charge. Individual orders for more than one school will be assessed a separate shipping and processing charge for each school listed in the order. Prices are firm with the release of a new catalog and may come from more than one catalog. Prices are subject to change without notice. We reserve the right to correct misprints in prices.

# REGIONAL PURCHASING COOPERATIVE

## CATALOG DISCOUNT BID

#05-005-07

Audio Visual Equipment &  
Supplies

### Detail Vendor Information

#### Rhythm Band Instruments, Inc.

P.O. Box 126  
Ft. Worth TX 76101-0126

Contact Person Angela Lowe

Telephone # 800/424-4724

Fax # 800/784-9401

e-mail Address angela@rhythmband.com

Web site Address www.rhythmband.com

#### Key Word

Out of State Vendor:  HUB:

Catalog #1 Rhythm Band Instruments, Inc.

Discount #1 5%

Catalog #1 Date 2006-07

Catalog #2

Discount #2

Catalog #2 Date

Catalog #3

Discount #3

Catalog #3 Date

#### Deviations

No discount on Studio 49 products and Wenger Orff Mobile.

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#### Sax Arts and Crafts

P.O. Box 510710  
New Berlin WI 53151

Contact Person Gloria Hazlett ext. 8454

Telephone # 800/362-4729

Fax # 800/626-8852

e-mail Address saxbids@saxarts.com

Web site Address www.saxarts.com

#### Key Word

Out of State Vendor:  HUB:

Catalog #1 Sax Arts and Crafts

Discount #1 20% off red price in the catalog. 10% off for furniture & equipment

Catalog #1 Date 2007 & 2008

Catalog #2

Discount #2

Catalog #2 Date

Catalog #3

Discount #3

Catalog #3 Date

#### Deviations

Your catalog discount number CQ #2007194328AP. This discount is not in addition to the quantity breaks. The following exceptions to the above proposal apply: 1. Fine/sterling silver, computer software/hardware, and Shorewood Prints are not discounted. 2. Sax will pre-pay and add shipping charges on your invoice for firing clays, plasters and investments. Discount will be deducted from the 2007 Sax Arts & Crafts catalogs through December 31, 2007 and the 2008 Sax Arts & Crafts catalogs through December 31, 2008. Catalog discount do not apply to: Sax Back-to-School, sale & specialty flyers. Free freight on all in-stock orders over \$100. The discount is applicable on a PO of \$10.00 or more. Shipment will be made within 30 business days ARO with Net 30 days.

# REGIONAL PURCHASING COOPERATIVE

## CATALOG DISCOUNT BID

#05-005-07

Audio Visual Equipment &  
Supplies

### Detail Vendor Information

#### School Media Associates LLC

2700 NE Expressway C-800  
Atlanta GA 30345

Contact Person Randy Kenworthy

Telephone # 404/728-8839

Fax # 404/728-9450

e-mail Address info@smavideo.net

Web site Address www.smavideo.com

#### Key Word

Out of State Vendor:  HUB:

Catalog #1 2007

Discount #1 5-65%

Catalog #1 Date 2007

Catalog #2

Discount #2

Catalog #2 Date

Catalog #3

Discount #3

Catalog #3 Date

#### Deviations

Shipping on orders under \$100 is \$8. Since we are a jobber and we supply so many lines, we do not publish a catalog nor set prices. One of the great advantages of ordering with us is that materials may be selected from any type of selection source and not just from a single vendor's catalog, e.g. From text bibliographies, curriculum guides, professional journals, catalogs, websites etc.

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#### Scott Electric

1000 South Main St.  
Greensburg PA 15601

Contact Person Mark Troutman

Telephone # 800/442-8045 x1505

Fax # 877/837-8906

e-mail Address sld@scottelectricusa.com

Web site Address www.scottelectricusa.com

#### Key Word

Out of State Vendor:  HUB:

Catalog #1 Projection (AV) and Stage/Studio Lamp Prices #SW2007

Discount #1 0%

Catalog #1 Date 1/1/07

Catalog #2

Discount #2

Catalog #2 Date

Catalog #3

Discount #3

Catalog #3 Date

#### Deviations

**REGIONAL PURCHASING COOPERATIVE**

**CATALOG DISCOUNT BID**

**#05-005-07**

**Audio Visual Equipment & Supplies**

**Detail Vendor Information**

**Software Express**

4128A South Blvd  
Charlotte NC 28209

**Contact Person** Chris Moore

**Telephone #** 800/527-7638

**Fax #** 704/529-1010

**e-mail Address** cmoore@swexpress.com

**Web site Address** www.swexpress.com

**Key Word**

**Out of State Vendor:**  **HUB:**

**Catalog #1** Summer of Software

**Discount #1** 10% except for no discount items.

**Catalog #1 Date** March 2007

**Catalog #2**

**Discount #2**

**Catalog #2 Date**

**Catalog #3**

**Discount #3**

**Catalog #3 Date**

**Deviations**

**Standard Stationery Supply Co.**

2251 Foster Ave.  
Wheeling IL 60090

**Contact Person** Mike Walters

**Telephone #** 800/870-1315, 847/870-1338

**Fax #** 847-870-1338

**e-mail Address** www.bids@bestschoolbuys.com

**Web site Address** www.bids@bestschoolbuys.com

**Key Word**

**Out of State Vendor:**  **HUB:**

**Catalog #1** Standard Stationery Suply Company 2007 School Supply Catalog

**Discount #1** 5%

**Catalog #1 Date** 2007

**Catalog #2**

**Discount #2**

**Catalog #2 Date**

**Catalog #3**

**Discount #3**

**Catalog #3 Date**

**Deviations**

# REGIONAL PURCHASING COOPERATIVE

## CATALOG DISCOUNT BID

#05-005-07

Audio Visual Equipment &  
Supplies

### Detail Vendor Information

#### Teaching Systems, Inc.

4601 Hollow Tree Drive, Suite 111  
Arlington TX 76018

Contact Person Kimberly Schwartz

Telephone # 817/417-7775

Fax # 817/465-8184

e-mail Address kim@teachingsystems.com

Web site Address www.teachingsystems.com

#### Key Word

Out of State Vendor:  HUB:

Catalog #1 Teaching Systems, Inc. CISV Listing

Discount #1 0% Education discount already applied

Catalog #1 Date May 3, 2005

Catalog #2

Discount #2

Catalog #2 Date

Catalog #3

Discount #3

Catalog #3 Date

#### Deviations

ETD vary with product and manufacturer. Freight charges vary with product and manufacturer. 0% Net 15 days.

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#### The Library Store, Inc.

112 East South St.  
Tremont IL 61568

Contact Person Laura McGill

Telephone # 309/925-3923 ext. 102

Fax # 309/925-2452

e-mail Address bids@thelibrarystore.com

Web site Address www.thelibrarystore.com

#### Key Word

Out of State Vendor:  HUB:

Catalog #1 2007 Yearly Catalog Library and School Supplies

Discount #1 10-30%

Catalog #1 Date Feb 2007 - Feb 2008

Catalog #2

Discount #2

Catalog #2 Date

Catalog #3

Discount #3

Catalog #3 Date

#### Deviations

Minimum order of \$50 from current main catalog. (annual catalog will mail in March 2007). 3M Security and Checkpoint Security products and supplies are excluded from any discount. Discount does not apply to shipping charges. Discount not valid on any roll laminator. Discount cannot be combined with any other special offer, promotion, or coupon. Product training, lab fees for product testing, installation of equipment/furniture and disposal of trash are not part of this bid. Standard manufacturer warranty applies upon date of receipt of items. Returns, repairs or servicing of equipment and furniture are subject to manufacturer policies. **Must reference Bid #BID07SP at time of order to receive discount. Credit will not be applied when bid number is not referenced on orders.** Shipping charges are prepaid and added to all invoices.

**REGIONAL PURCHASING COOPERATIVE**

**CATALOG DISCOUNT BID**

**#05-005-07**

**Audio Visual Equipment & Supplies**

**Detail Vendor Information**

**The Write Shop Inc.**

P.O. Box 1185  
George West TX 78022

**Contact Person** Audrey Glenn

**Telephone #** 800/637-2439

**Fax #** 361/449-3315

**e-mail Address** audreyethewriteshop.com

**Web site Address** www.thewriteshop.com

**Key Word**

**Out of State Vendor:**  **HUB:**

**Catalog #1** The Write Shop, Inc.

**Discount #1** 25%

**Catalog #1 Date** Jan 2007- Dec 2007

**Catalog #2**

**Discount #2**

**Catalog #2 Date**

**Catalog #3**

**Discount #3**

**Catalog #3 Date**

**Deviations**

Classroom/Office Furniture-25%; Hon Furniture-40%; Gen Off Supplies-45%; Misc Supplies-45%; Teaching Aids-45%; Audio Visual Aids-25%; Math & Science Supplies-20%. Exception on electrical items, clocks, calculators, printing, stamps, toner, dictionaries, batteries, IBM Ribbons and most other ribbon brands, computer supplies, paper, film and globes - 20%. We reserve the right to not sell any item below 12% G.P.

**Tote Unlimited**

1401 S. Sylvania Ave.  
Ft. Worth TX 76111

**Contact Person** Kathy Carr

**Telephone #** 817/698-8300 x103

**Fax #** 817/698-8301

**e-mail Address** kathy@toteunlimited.com

**Web site Address** toteunlimited.com

**Key Word**

**Out of State Vendor:**  **HUB:**

**Catalog #1** Tote Unlimited

**Discount #1** 0%

**Catalog #1 Date** 2007/2008

**Catalog #2**

**Discount #2**

**Catalog #2 Date**

**Catalog #3**

**Discount #3**

**Catalog #3 Date**

**Deviations**

**REGIONAL PURCHASING COOPERATIVE**

**CATALOG DISCOUNT BID**

**#05-005-07**

**Audio Visual Equipment & Supplies**

**Detail Vendor Information**

**Troxell Communications Inc.**

20770 Hwy 281 N. Ste#108-427  
San Antonio TX 78258

**Contact Person** Jaime A. Palacios

**Telephone #** 800/578-8858 ext. 6304

**Fax #** 800/589-5939

**e-mail Address** jaime.palacios@trox.com

**Web site Address** www.trox.com

**Key Word**

**Out of State Vendor:**  **HUB:**

**Catalog #1** web based catalog: http://www.trox.com

**Discount #1** 15-65% off mfr list price

**Catalog #1 Date** continuously updated

**Catalog #2**

**Discount #2**

**Catalog #2 Date**

**Catalog #3**

**Discount #3**

**Catalog #3 Date**

**Deviations**

Our catalog is posted on line at our website www.trox.com.

**Troxell Communications Inc.**

2951 Marina Bay Dr., Suite #130-415  
League City TX 77573

**Contact Person** Adela Briner ext 6303

**Telephone #** 800/578-8858

**Fax #** 281/538-5484; 800/589-5939

**e-mail Address** jaime.palacios@trox.com

**Web site Address** www.trox.com

**Key Word**

**Out of State Vendor:**  **HUB:**

**Catalog #1** web based catalog: http://www.trox.com

**Discount #1** 15-65% off mfr list price

**Catalog #1 Date** continuously updated

**Catalog #2**

**Discount #2**

**Catalog #2 Date**

**Catalog #3**

**Discount #3**

**Catalog #3 Date**

**Deviations**

Our catalog is posted on line at our website www.trox.com.

**REGIONAL PURCHASING COOPERATIVE**

**CATALOG DISCOUNT BID**

**#05-005-07**

**Audio Visual Equipment & Supplies**

**Detail Vendor Information**

**Troxell Communications Inc.**

14019 SW Freeway Ste #301-325  
Sugar Land TX 77478

**Contact Person** Genevieve Rowland ext6308

**Telephone #** 800/578-8858

**Fax #** 832/379-1998; 800/589-5939

**e-mail Address** jaime.palacios@trox.com

**Web site Address** www.trox.com

**Key Word**

**Out of State Vendor:**  **HUB:**

**Catalog #1** web based catalog: http://www.trox.com

**Discount #1** 15-65% off mfr list price

**Catalog #1 Date** continuously updated

**Catalog #2**

**Discount #2**

**Catalog #2 Date**

**Catalog #3**

**Discount #3**

**Catalog #3 Date**

**Deviations**

Our catalog is posted on line at our website www.trox.com.

**Valiant IMC**

55 Ruta Court  
So. Hackensack NJ 07606

**Contact Person** D. Ron Wolston

**Telephone #** 800/825-4268

**Fax #** 800/557-2637

**e-mail Address** rwolsten@800valiant.com

**Web site Address** 800valiant.com

**Key Word**

**Out of State Vendor:**  **HUB:**

**Catalog #1** Valiant

**Discount #1** additional 5% off already discounted prices

**Catalog #1 Date** 2007

**Catalog #2**

**Discount #2**

**Catalog #2 Date**

**Catalog #3**

**Discount #3**

**Catalog #3 Date**

**Deviations**

**REGIONAL PURCHASING COOPERATIVE**

**CATALOG DISCOUNT BID**

**#05-005-07**

**Audio Visual Equipment & Supplies**

**Detail Vendor Information**

**VCS Security Systems, Inc.**

3202 N. Navarro

Victoria TX 77901

**Contact Person** Jennifer R. Hartman

**Telephone #** 361/575-1528

**Fax #** 361/570-1298

**e-mail Address** greg@vcssecurity.com

**Web site Address** www.vcssecurity.com

**Key Word**

**Out of State Vendor:**  **HUB:**

**Catalog #1**

**Discount #1**

discount varies on product

**Catalog #1 Date**

**Catalog #2**

**Discount #2**

**Catalog #2 Date**

**Catalog #3**

**Discount #3**

**Catalog #3 Date**

**Deviations**

Travel time and freight charges will be charged if the purchasing member is outside of Victoria City limits.

**Victoria Teaching/C.C. Educational**

1502 E. Airline Ste 29

Victoria TX 77901

**Contact Person** Brent Wilborn

**Telephone #** 361/576-6823

**Fax #** 361/576-6825

**e-mail Address** brentcce@sbcglobal.net

**Web site Address**

**Key Word**

**Out of State Vendor:**  **HUB:**

**Catalog #1**

**Discount #1**

10% over \$100

**Catalog #1 Date**

**Catalog #2**

**Discount #2**

**Catalog #2 Date**

**Catalog #3**

**Discount #3**

**Catalog #3 Date**

**Deviations**

Special orders may not receive a discount. Furniture orders may not receive a discount and freight may be added. Free delivery if using a PO#. Discounts vary from 0% to 25% on large orders or for volume buying.

**REGIONAL PURCHASING COOPERATIVE**

**CATALOG DISCOUNT BID**

**#05-005-07**

**Audio Visual Equipment & Supplies**

**Detail Vendor Information**

**Victoria Teaching/C.C. Educational**

526 Everhart  
Corpus Christi TX 78411

**Contact Person** Jimmy Perez

**Telephone #** 361/991-5551; 361/576-6823

**Fax #** 361/991-0303; 361/576-6825

**e-mail Address** brentcce@sbcglobal.net

**Key Word**

**Out of State Vendor:**  **HUB:**

**Web site Address**

**Catalog #1**

**Discount #1** 10% over \$100

**Catalog #1 Date**

**Catalog #2**

**Discount #2**

**Catalog #2 Date**

**Catalog #3**

**Discount #3**

**Catalog #3 Date**

**Deviations**

Special orders may not receive a discount. Furniture orders may not receive a discount and freight may be added. Free delivery if using a PO#. Discounts vary from 0% to 25% on large orders or for volume buying.

**Visual Techniques**

2200 Jahan Tr  
Longview TX 75604

**Contact Person** Jimmy Paul McMahon

**Telephone #** 800/777-1798

**Fax #** 903/297-0711

**e-mail Address** jimmy@visualtechniques.com

**Key Word**

**Out of State Vendor:**  **HUB:**

**Web site Address** www.visualtechniques.com

**Catalog #1**

**Discount #1**

**Catalog #1 Date**

**Catalog #2**

**Discount #2**

**Catalog #2 Date**

**Catalog #3**

**Discount #3**

**Catalog #3 Date**

**Deviations**

My catalog is online at [www.visualtechniques.com](http://www.visualtechniques.com)

**REGIONAL PURCHASING COOPERATIVE**

**CATALOG DISCOUNT BID**

**#05-005-07**

**Audio Visual Equipment & Supplies**

**Detail Vendor Information**

**Wal-Mart #330**

9002 N. Navarro  
Victoria TX 77904

**Contact Person** Charlene Henley

**Telephone #** 361/573-0041

**Fax #** 361/573-5180

**e-mail Address**

**Web site Address**

**Key Word**

**Out of State Vendor:**  **HUB:**

**Catalog #1**

**Discount #1**

**Catalog #1 Date**

**Catalog #2**

**Discount #2**

**Catalog #2 Date**

**Catalog #3**

**Discount #3**

**Catalog #3 Date**

**Deviations**

Wal-Mart does not carry a catalog.

**Waldenbooks, Inc.**

100 Phoenix Drive  
Ann Arbor MI 48108

**Contact Person** Kelvin Watson

**Telephone #** 734/477-4455

**Fax #** 734/477-1356

**e-mail Address** csb@bordersgroupinc.com

**Web site Address** www.bordersstores.com

**Key Word**

**Out of State Vendor:**  **HUB:**

**Catalog #1** Shelf List

**Discount #1** see below

**Catalog #1 Date** 5/2/07

**Catalog #2**

**Discount #2**

**Catalog #2 Date**

**Catalog #3**

**Discount #3**

**Catalog #3 Date**

**Deviations**

20% disc for single purchases up to \$1,000; 25% disc for single purchases or \$1,000 or higher (Note: Certain restriction apply. Disc are not applicable on personal merch, certain "NET" books, periodicals, & non-stock special orders. Disc may not be combined with other promotional or spec disc. Borders does not guarantee price or quantity on sp orders); 10% disc on DVDs; 20 or 25% disc on CDs in stock; Net Title in store 20%; 20 to 25% on all Cafe items when purchased for bus purposes, meals & edibles cannot be charged on Corporate & Educational acct; Gift cards over \$1,000, receive a 5% disc (on any single purchase); Flexible shipping to location of customer's choice (cost varies min \$5.50 a carton). Add'l frt chrgs may apply for RUSH delivery or AIR transportation deliveries. Add'l frt may also apply for spec orders. Free shipping on order of \$5000 & above. Disc are not given on the following: Personal purchases, magazines or newspapers, Non-stock merchandise & Net titles: unless ordered according to the Corp/SPO Worksheet guidelines; Used and Out-of-Print (OP) merchandise; Tickets; Donations; Shipping exp; Merchandise currently onsale/discounted

# REGIONAL PURCHASING COOPERATIVE

## CATALOG DISCOUNT BID

#05-005-07

Audio Visual Equipment &  
Supplies

### Detail Vendor Information

#### Waldenbooks, Inc.

187 Victoria Mall  
Victoria TX 77904

Contact Person Store Manager

Telephone # 361/576-1990

Fax # 734/477-1356

e-mail Address csb@bordersgroupinc.com

Web site Address www.bordersstores.com

#### Key Word

Out of State Vendor:  HUB:

Catalog #1 Shelf List

Discount #1 see below

Catalog #1 Date 5/2/07

Catalog #2

Discount #2

Catalog #2 Date

Catalog #3

Discount #3

Catalog #3 Date

#### Deviations

20% disc for single purchases up to \$1,000; 25% disc for single purchases or \$1,000 or higher (Note: Certain restriction apply. Disc are not applicable on personal merch, certain "NET" books, periodicals, & non-stock special orders. Disc may not be combined with other promotional or spec disc. Borders does not guarantee price or quantity on sp orders); 10% disc on DVDs; 20 or 25% disc on CDs in stock; Net Title in store 20%; 20 to 25% on all Cafe items when purchased for bus purposes, meals & edibles cannot be charged on Corporate & Educational acct; Gift cards over \$1,000, receive a 5% disc (on any single purchase); Flexible shipping to location of customer's choice (cost varies min \$5.50 a carton). Add'l frt chrgs may apply for RUSH delivery or AIR transportation deliveries. Add'l frt may also apply for spec orders. Free shipping on order of \$5000 & above. Disc are not given on the following: Personal purchases, magazines or newspapers, Non-stock merchandise & Net titles: unless ordered according to the Corp/SPO Worksheet guidelines; Used and Out-of-Print (OP) merchandise; Tickets; Donations; Shipping exp; Merchandise currently onsale/discounted

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#### Wesco Disctribution, Inc.

306 E. Nakoma Dr.  
San Antonio TX 78216

Contact Person Thomas Bonin

Telephone # 210/341-1801 x214

Fax # 210/341-1946

e-mail Address tbonin@wesco.com

Web site Address www.wescodist.com

#### Key Word

Out of State Vendor:  HUB:

Catalog #1 Philips Specification & Application Guide 2006

Discount #1 0 Call for Government pricing

Catalog #1 Date 2006

Catalog #2

Discount #2

Catalog #2 Date

Catalog #3

Discount #3

Catalog #3 Date

#### Deviations