

**REGIONAL PURCHASING COOPERATIVE**

**CATALOG DISCOUNT BID**

**Classroom Furniture**

**#05-005-07**

**Detail Vendor Information**

**A. Bargas & Associates**

P.O. Box 792056  
San Antonio TX 78279

**Contact Person** Jennifer Perez

**Telephone #** 210/344-2821

**Fax #** 210/341-0033

**e-mail Address** abargasco@abargasco.com

**Web site Address** www.abargasco.com

**Key Word**

**Out of State Vendor:**  **HUB:**

**Catalog #1** Royal Seating

**Discount #1** 41%

**Catalog #1 Date** 2007-2008

**Catalog #2** Palmer Hamilton

**Discount #2** 25%

**Catalog #2 Date** 2007-2008

**Catalog #3** Community

**Discount #3** 38%

**Catalog #3 Date** 2007-2008

**Deviations**

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**A. Bargas & Associates**

P.O. Box 792056  
San Antonio TX 78279

**Contact Person** Jennifer Perez

**Telephone #** 210/344-2821

**Fax #** 210/341-0033

**e-mail Address** abargasco@abargasco.com

**Web site Address** www.abargasco.com

**Key Word**

**Out of State Vendor:**  **HUB:**

**Catalog #1** Smith Carrel

**Discount #1** 30%

**Catalog #1 Date** 2007-2008

**Catalog #2** Best-Rite

**Discount #2** 40%

**Catalog #2 Date** 2007-2008

**Catalog #3** National Public Seating

**Discount #3** 35%

**Catalog #3 Date** 2007-2008

**Deviations**

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**Contact Person** Jennifer Perez

**Telephone #** 210/344-2821

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**e-mail Address** abargasco@abargasco.com

**Web site Address** www.abargasco.com

**Key Word**

**Out of State Vendor:**  **HUB:**

**Catalog #1** Jonti-Craft

**Discount #1** 25%

**Catalog #1 Date** 2007-2008

**Catalog #2** Smith System

**Discount #2** 42%

**Catalog #2 Date** 2007-2008

**Catalog #3** Mitchell Mobile Tables

**Discount #3** 20%

**Catalog #3 Date** 2007-2008

**Deviations**

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**A. Bargas & Associates**

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San Antonio TX 78279

**Contact Person** Jennifer Perez

**Telephone #** 210/344-2821

**Fax #** 210/341-0033

**e-mail Address** abargasco@abargasco.com

**Web site Address** www.abargasco.com

**Key Word**

**Out of State Vendor:**  **HUB:**

**Catalog #1** Balt

**Discount #1** 25%

**Catalog #1 Date** 2007-2008

**Catalog #2** Comfort Tech

**Discount #2** 25%

**Catalog #2 Date** 2007-2008

**Catalog #3** CampbellRhea

**Discount #3** 30%

**Catalog #3 Date** 2007-2008

**Deviations**

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**REGIONAL PURCHASING COOPERATIVE  
CATALOG DISCOUNT BID  
#05-005-07**

**Classroom Furniture**

**Detail Vendor Information**

**A. Bargas & Associates**

P.O. Box 792056  
San Antonio TX 78279

**Contact Person** Jennifer Perez  
**Telephone #** 210/344-2821  
**Fax #** 210/341-0033  
**e-mail Address** abargasco@abargasco.com  
**Web site Address** www.abargasco.com

**Key Word**

**Out of State Vendor:**  **HUB:**

**Catalog #1** Claridge

**Discount #1** 35%

**Catalog #1 Date** 2007-2008

**Catalog #2** Track Seating

**Discount #2** 25%

**Catalog #2 Date** 2007-2008

**Catalog #3**

**Discount #3**

**Catalog #3 Date**

**Deviations**

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**A & W Office Supply, Inc.**

222 South Staples  
Corpus Christi TX 78401

**Contact Person** Marcus Pantoja  
**Telephone #** 361/883-6784  
**Fax #** 361/884-9013  
**e-mail Address** marcuspantoja@sbcglobal.net  
**Web site Address** www.awoffice.com

**Key Word**

**Out of State Vendor:**  **HUB:**

**Catalog #1** A & W Office Supply, Inc. (SP Riochard Cat.)

**Discount #1** 15-49% off list prices - Call for specific discounts

**Catalog #1 Date** 2007

**Catalog #2**

**Discount #2**

**Catalog #2 Date**

**Catalog #3**

**Discount #3**

**Catalog #3 Date**

**Deviations**

**REGIONAL PURCHASING COOPERATIVE  
CATALOG DISCOUNT BID  
#05-005-07**

Classroom Furniture

**Detail Vendor Information**

**A & W Office Supply, Inc.**  
9330 Corporate Dr. Ste #605  
Selma TX 78184

**Contact Person** Randy Terry  
**Telephone #** 210/946-9151  
**Fax #** 210/946-9161  
**e-mail Address** marcuspantoja@sbcglobal.net

**Key Word**

**Out of State Vendor:**  **HUB:**

**Web site Address** www.awoffice.com

**Catalog #1** A & W Office Supply, Inc. (SP Riochard Cat.)

**Discount #1** 15-49% off list prices - Call for specific discounts **Catalog #1 Date** 2007

**Catalog #2  
Discount #2**

**Catalog #2 Date**

**Catalog #3  
Discount #3**

**Catalog #3 Date**

**Deviations**

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**A & W Office Supply, Inc.**  
220 1/2 E. Kleberg  
Kingsville TX 78363

**Contact Person** Cindy Dela Paz  
**Telephone #** 361/592-3734  
**Fax #** 361/592-3735  
**e-mail Address** marcuspantoja@sbcglobal.net

**Key Word**

**Out of State Vendor:**  **HUB:**

**Web site Address** www.awoffice.com

**Catalog #1** A & W Office Supply, Inc. (SP Riochard Cat.)

**Discount #1** 15-49% off list prices - Call for specific discounts **Catalog #1 Date** 2007

**Catalog #2  
Discount #2**

**Catalog #2 Date**

**Catalog #3  
Discount #3**

**Catalog #3 Date**

**Deviations**

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**REGIONAL PURCHASING COOPERATIVE  
CATALOG DISCOUNT BID  
#05-005-07**

**Classroom Furniture**

**Detail Vendor Information**

**A & W Office Supply, Inc.**  
Rio Grande Valley  
TX

**Contact Person** Julio Nunez  
**Telephone #** 888/942-9194  
**Fax #** 956/554-3614  
**e-mail Address** marcuspantoja@sbcglobal.net  
**Web site Address** www.awoffice.com

**Key Word**

**Out of State Vendor:**  **HUB:**

**Catalog #1** A & W Office Supply, Inc. (SP Riochard Cat.)

**Discount #1** 15-49% off list prices - Call for specific discounts **Catalog #1 Date** 2007

**Catalog #2**  
**Discount #2** **Catalog #2 Date**

**Catalog #3**  
**Discount #3** **Catalog #3 Date**

**Deviations**

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**abc School Supply**  
P.O. Box 369  
Landisville PA 17538

**Contact Person** Allison McCarthy  
**Telephone #** 800/669-4222  
**Fax #** 717/653-7930  
**e-mail Address** bids@abcschoolsupply.com  
**Web site Address** www.abcschoolsupply.com

**Key Word**

**Out of State Vendor:**  **HUB:**

**Catalog #1** abc School Supply Pre-K to Grade 3 catalog

**Discount #1** 15% with minimum order of \$100.00 **Catalog #1 Date** Current

**Catalog #2**  
**Discount #2** **Catalog #2 Date**

**Catalog #3**  
**Discount #3** **Catalog #3 Date**

**Deviations**

Free Shipping on all in-stock UPS items, with a minimum order of \$100.00. Free shipping on all in-stock truck items, with a minimum order of \$500.00. (Items shipped by truck are indicated w/a truck picture next to the item number.) Excludes all drop ship items (DS), playground equipment, sale flyers & Internet orders placed at www.abcschoolsupply.com. Offer cannot be combined w/any other promotional offer(s). Please reference **BID #05-005-07** on all PO's to receive this offer.

**REGIONAL PURCHASING COOPERATIVE**

**CATALOG DISCOUNT BID**

**Classroom Furniture**

**#05-005-07**

**Detail Vendor Information**

**Advanced Technologies Consultants, Inc.**

110 W. Main Street  
Northville MI 48167

**Contact Person** Thomas S. Close

**Telephone #** 800/348-8447

**Fax #** 248/348-3040

**e-mail Address** atcmi@aol.com

**Web site Address** www.advancedtechnologies.net

**Key Word**

**Out of State Vendor:**  **HUB:**

**Catalog #1** GMI Industrial - Technical Furniture

**Discount #1** 5%

**Catalog #1 Date** 2006

**Catalog #2**

**Discount #2**

**Catalog #2 Date**

**Catalog #3**

**Discount #3**

**Catalog #3 Date**

**Deviations**

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**Advanced Technologies Consultants, Inc.**

2909 Clinton Dr.  
Houston TX 77020

**Contact Person** Bill Zydeck

**Telephone #** 713/855-6226

**Fax #** 248/348-3040

**e-mail Address** atcmi@aol.com

**Web site Address** www.advancedtechnologies.net

**Key Word**

**Out of State Vendor:**  **HUB:**

**Catalog #1** GMI Industrial - Technical Furniture

**Discount #1** 5%

**Catalog #1 Date** 2006

**Catalog #2**

**Discount #2**

**Catalog #2 Date**

**Catalog #3**

**Discount #3**

**Catalog #3 Date**

**Deviations**

**REGIONAL PURCHASING COOPERATIVE**

**CATALOG DISCOUNT BID**

**Classroom Furniture**

**#05-005-07**

**Detail Vendor Information**

**Audio Visual Aids Corp.**

2903 N. Flores St.  
San Antonio TX 78212

**Contact Person** Justin Jones

**Telephone #** 210/732-1234 or 800/422-1282

**Fax #** 210/734-3388 or 800/854-8140

**e-mail Address** avacorp@audiovisualaids.com

**Web site Address** www.audiovisualaids.com

**Key Word**

**Out of State Vendor:**  **HUB:**

**Catalog #1** Audio Visual Technology and Multimedia

**Discount #1** 0% off school net price

**Catalog #1 Date** April 2007

**Catalog #2**

**Discount #2**

**Catalog #2 Date**

**Catalog #3**

**Discount #3**

**Catalog #3 Date**

**Deviations**

Shipping will be added to invoice. Please contact Customer Service for an item specific quote.

**Best Buy Gov, LLC**

7601 Penn Ave. S., D-6  
Richfield MN 55423

**Contact Person** Alan Bischof

**Telephone #** 888/224-8181 ext. 60672, 612/807-5032

**Fax #** 952/430-7243, 952/430-2244

**e-mail Address** beau.bosley@bestbuy.com

**Web site Address** www.bestbuygov.com

**Key Word**

**Out of State Vendor:**  **HUB:**

**Catalog #1** www.bestbuygov.com

**Discount #1** 0-15% off web sell price. Discount is product and quantity dependent. Please contact your Sale Account Manager for quote.

**Catalog #1 Date** 05/09/07

**Catalog #2**

**Discount #2**

**Catalog #2 Date**

**Catalog #3**

**Discount #3**

**Catalog #3 Date**

**Deviations**

# REGIONAL PURCHASING COOPERATIVE

## CATALOG DISCOUNT BID

Classroom Furniture

#05-005-07

### Detail Vendor Information

#### Carolina Biological Supply Co.

2700 York Road  
Burlington NC 27215

Contact Person Lori Durham

Telephone # 336/584-0381 ext. 5493

Fax # 336/538-6330

e-mail Address quotations@carolina.com

Web site Address www.carolina.com

#### Key Word

Out of State Vendor:  HUB:

Catalog #1 www.carolina.com

Discount #1 5%

Catalog #1 Date current

Catalog #2

Discount #2

Catalog #2 Date

Catalog #3

Discount #3

Catalog #3 Date

#### Deviations

Minimum annual purchase guarantee of \$500 is required to keep this agreement active. PO's shall be issued to cover requirements from time to time and shall **reference to this Proposal No. P/105671**. Prices shall be as listed on our web site, www.carolina.com less a 5 percent discount. On orders of \$100 or more, prices will be frt prepaid except on living, perishable, hazardous chemicals, kits containing hazardous chemicals, drop ship items, and preserved specimens. Frt prepaid shipments are cheapest/best way. Motor frt shipments are dock delivery only. Inside delivery for motor freight shipments and expedited shipping methods are an additional charge. S & H chrgs will be added to all orders less than \$100. This proposal cannot be used in conjunction with any other bid responses, phone or written quotations, price agreements or promotions. GEMS, Baylor, STC and STC/MS kits, refurbishment sets, and printed materials will be sold at list price with no discount and frt chrgs will be added to the billing invoice. Invoices shall be rendered for each indiv. shipment w/corresponding packing list included w/each del. Our terms are Net 30 days.

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#### Childcraft Education Corp.

P.O. Box 3239  
Lancaster PA 17604-3239

Contact Person Cassi Redcay

Telephone # 800/631-5652

Fax # 717/653-7930

e-mail Address cecbid@childcrafteducation.com

Web site Address www.childcraft.com

#### Key Word

Out of State Vendor:  HUB:

Catalog #1 Childcraft Growing Years

Discount #1 ? with a minimum order of \$100

Catalog #1 Date Current catalog in use

Catalog #2

Discount #2

Catalog #2 Date

Catalog #3

Discount #3

Catalog #3 Date

#### Deviations

Free shipping and handling on items shipped UPS, with a minimum order of \$100. Free shipping and handling on items shipped Truck, with a minimum order of \$500. (items shipped by Truck are indicated with a "T: next to the price of the item.) Excluded from offer are all Factory Direct items, indicated with an \* next to the price of the item, sale catalogs and Internet orders placed at www.childcraft.com. Offer cannot be combined with any other promotional offer(s). **Please reference BID #05-005-07 on all po's to receive this offer.**

**REGIONAL PURCHASING COOPERATIVE**

**CATALOG DISCOUNT BID**

**Classroom Furniture**

**#05-005-07**

**Detail Vendor Information**

**Classroom Direct**

P.O. Box 830677  
Birmingham AL 35283-0677

**Contact Person** Sonja Lopez

**Telephone #** 800/248-9171 ext 6806 or 205/226-6806

**Fax #** 800/628-6250 or 205/226-6984

**e-mail Address** sonjal@classroomdirect.com

**Web site Address** www.classroomdirect.com

**Key Word**

**Out of State Vendor:**  **HUB:**

**Catalog #1** Classroom Direct

**Discount #1** 10% off Direct Price

**Catalog #1 Date** Summer 2007

**Catalog #2**

**Discount #2**

**Catalog #2 Date**

**Catalog #3**

**Discount #3**

**Catalog #3 Date**

**Deviations**

**Corporate Express**

3411 Leopard St.  
Corpus Christi TX 78408

**Contact Person** Chuck Jackson

**Telephone #** 361/696-3209, 361/696-3202

**Fax #** 361/884-7313, 361/884-7313

**e-mail Address** mcarter@cexp.com

**Web site Address** www.corporateexpress.com

**Key Word**

**Out of State Vendor:**  **HUB:**

**Catalog #1** Office Products Solutions Source Book 2007

**Discount #1** 65%

**Catalog #1 Date** Jan 1, 2007 - Dec 31, 2007

**Catalog #2**

**Discount #2**

**Catalog #2 Date**

**Catalog #3**

**Discount #3**

**Catalog #3 Date**

**Deviations**

Regarding Discount - Not all items will receive the full discount. Pricing can be viewed at www.eway.com, User ID - ESC2 (uppercase), Password - PRICES (uppercase).

# REGIONAL PURCHASING COOPERATIVE

## CATALOG DISCOUNT BID

Classroom Furniture

#05-005-07

### Detail Vendor Information

#### Corporate Express

6400 Hollister  
Houston TX 77040

Contact Person Tommy Lamb

Telephone # 713/934-6400, 361/696-3202

Fax # 713/934-8608, 361/884-7313

e-mail Address mcarter@cexp.com

Web site Address www.corporateexpress.com

#### Key Word

Out of State Vendor:  HUB:

Catalog #1 Office Products Solutions Source Book 2007

Discount #1 65%

Catalog #1 Date Jan 1, 2007 - Dec 31, 2007

Catalog #2

Discount #2

Catalog #2 Date

Catalog #3

Discount #3

Catalog #3 Date

#### Deviations

Regarding Discount - Not all items will receive the full discount. Pricing can be viewed at www.eway.com, User ID - ESC2 (uppercase), Password - PRICES (uppercase).

#### Corporate Express

4036 Binz Engleman  
San Antonio TX 78219

Contact Person Mike Carter

Telephone # 210/301-3100, 361/696-3202

Fax # 210/301-3130, 361/884-7313

e-mail Address mcarter@cexp.com

Web site Address www.corporateexpress.com

#### Key Word

Out of State Vendor:  HUB:

Catalog #1 Office Products Solutions Source Book 2007

Discount #1 65%

Catalog #1 Date Jan 1, 2007 - Dec 31, 2007

Catalog #2

Discount #2

Catalog #2 Date

Catalog #3

Discount #3

Catalog #3 Date

#### Deviations

Regarding Discount - Not all items will receive the full discount. Pricing can be viewed at www.eway.com, User ID - ESC2 (uppercase), Password - PRICES (uppercase).

**REGIONAL PURCHASING COOPERATIVE  
CATALOG DISCOUNT BID  
#05-005-07**

**Classroom Furniture**

**Detail Vendor Information**

**Dewitt Poth & Son**

P.O. Box 487  
Yoakum TX 77995

**Contact Person** Kim Mosier

**Telephone #** 800/242-0162

**Fax #** 800/517-5778, 361/293-7553,

**e-mail Address** sales@dewittpoth.com

**Web site Address** www.dewittpoth.com

**Key Word**

**Out of State Vendor:**  **HUB:**

**Catalog #1** Dewitt Poth & Son Office Supply Catalog

**Discount #1** 30% off

**Catalog #1 Date** January 1, 2007

**Catalog #2**

**Discount #2**

**Catalog #2 Date**

**Catalog #3**

**Discount #3**

**Catalog #3 Date**

**Deviations**

30% discount excludes toner, print cartridges and machines.

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**Gaylord Bros Inc.**

P.O. Box 4901  
Syracuse NY 13221

**Contact Person** M. Pieroni

**Telephone #** 800/469-1592

**Fax #** 800/891-5280

**e-mail Address** bids@gaylord.com

**Web site Address** www.gaylord.com

**Key Word**

**Out of State Vendor:**  **HUB:**

**Catalog #1** 2007 Gaylord General Reference Catalog

**Discount #1** 15%

**Catalog #1 Date** 1/07 thru 12/31/07

**Catalog #2**

**Discount #2**

**Catalog #2 Date**

**Catalog #3**

**Discount #3**

**Catalog #3 Date**

**Deviations**

15% of all items in Current Year Catalog, free shipping on supply orders over \$100. Shipping charges will apply on all furniture orders. Security Systems not included. Custom items not included. Excludes sales flyers and sales catalogs. Please call for Priority Code TX09.

# REGIONAL PURCHASING COOPERATIVE

## CATALOG DISCOUNT BID

Classroom Furniture

#05-005-07

### Detail Vendor Information

#### Greeting Tree

P.O. Box 311594

New Braunfels TX 78131-1594

Contact Person Ted Griesbaum

Telephone # 800/322-3199

Fax # 888/329-8733

e-mail Address ted@greetingtree.com

Web site Address www.greetingtree.com

#### Key Word

Out of State Vendor:  HUB:

Catalog #1 Greeting Tree 20th Anniversary

Discount #1 7%

Catalog #1 Date January 2001

Catalog #2

Discount #2

Catalog #2 Date

Catalog #3

Discount #3

Catalog #3 Date

#### Deviations

Discounts do not apply to customized easels and cabinets. Orders over \$500 shipped to one location receive free shipping; otherwise actual freight charges will be added to the invoice. The carpet pages in the catalog are out of date, please see our website (www.greetingtree.com) for current prices and availability. Where UPS is listed in the catalog as the shipping method, we now use FedEx. Page 4, Items 3352-WM and 3654-WM are made with regular chalkboard, not magnetic chalkboard. Page 4, Item 2454-WM is 24"W, not 36". Page 8, Item 124-30 is 48"W, not 96". Page 14, item 216, Adult rocker correct price is \$139.

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#### HEB

646 S. Main St.

San Antonio TX 78204

Contact Person Linda J. Allen

Telephone # 361/857-1706

Fax # 361/857-1717

e-mail Address allen.linda@heb.com

Web site Address heb.com

#### Key Word

Out of State Vendor:  HUB:

Catalog #1 Not Applicable

Discount #1 Current shelf price - no delivery

Catalog #1 Date Not Applicable

Catalog #2

Discount #2

Catalog #2 Date

Catalog #3

Discount #3

Catalog #3 Date

#### Deviations

Stores listed on attached form C are in the Gulf Coast Region area of participation - Price will be at current shelf price - no delivery.

**REGIONAL PURCHASING COOPERATIVE**

**CATALOG DISCOUNT BID**

**Classroom Furniture**

**#05-005-07**

**Detail Vendor Information**

**HEB**

101 E. Goodnight  
Aransas Pass TX 78336

**Contact Person** Paul Handy

**Telephone #** 758-5900, 361/857-1706

**Fax #** 758-8649, 361/857-1717

**e-mail Address** allen.linda@heb.com

**Key Word**

**Out of State Vendor:**  **HUB:**

**Web site Address** heb.com

**Catalog #1** Not Applicable

**Discount #1** Current shelf price - no delivery

**Catalog #1 Date** Not Applicable

**Catalog #2**

**Discount #2**

**Catalog #2 Date**

**Catalog #3**

**Discount #3**

**Catalog #3 Date**

**Deviations**

Stores listed on attached form C are in teh Gulf Coast Region area of participation - Price will be at current shelf price - no delivery.

**HEB**

100 E. Houston  
Beeville TX 78102

**Contact Person** John Lopez

**Telephone #** 358-4553, 361/857-1706

**Fax #** 362-1016, 361/857-1717

**e-mail Address** allen.linda@heb.com

**Key Word**

**Out of State Vendor:**  **HUB:**

**Web site Address** heb.com

**Catalog #1** Not Applicable

**Discount #1** Current shelf price - no delivery

**Catalog #1 Date** Not Applicable

**Catalog #2**

**Discount #2**

**Catalog #2 Date**

**Catalog #3**

**Discount #3**

**Catalog #3 Date**

**Deviations**

Stores listed on attached form C are in teh Gulf Coast Region area of participation - Price will be at current shelf price - no delivery.

**REGIONAL PURCHASING COOPERATIVE**

**CATALOG DISCOUNT BID**

**Classroom Furniture**

**#05-005-07**

**Detail Vendor Information**

**HEB**

1161 Esplande  
Cuero TX 77954

**Contact Person** Mike Martignoni

**Telephone #** 275-6144, 361/857-1706

**Fax #** 275-5248, 361/857-1717

**e-mail Address** allen.linda@heb.com

**Key Word**

**Out of State Vendor:**  **HUB:**

**Web site Address** heb.com

**Catalog #1** Not Applicable

**Discount #1** Current shelf price - no delivery

**Catalog #1 Date** Not Applicable

**Catalog #2**

**Discount #2**

**Catalog #2 Date**

**Catalog #3**

**Discount #3**

**Catalog #3 Date**

**Deviations**

Stores listed on attached form C are in teh Gulf Coast Region area of participation - Price will be at current shelf price - no delivery.

**HEB**

301 N. Wells  
Edna TX 77957

**Contact Person** Diana Kruciak

**Telephone #** 782-5218, 361/857-1706

**Fax #** 782-3995, 361/857-1717

**e-mail Address** allen.linda@heb.com

**Key Word**

**Out of State Vendor:**  **HUB:**

**Web site Address** heb.com

**Catalog #1** Not Applicable

**Discount #1** Current shelf price - no delivery

**Catalog #1 Date** Not Applicable

**Catalog #2**

**Discount #2**

**Catalog #2 Date**

**Catalog #3**

**Discount #3**

**Catalog #3 Date**

**Deviations**

Stores listed on attached form C are in teh Gulf Coast Region area of participation - Price will be at current shelf price - no delivery.

**REGIONAL PURCHASING COOPERATIVE**

**CATALOG DISCOUNT BID**

**Classroom Furniture**

**#05-005-07**

**Detail Vendor Information**

**HEB**

805 W. Main  
Kenedy TX 78119

**Contact Person** Mark Brearton

**Telephone #** 830/583-3435, 361/857-1706

**Fax #** 830/583-2958, 361/857-1717

**e-mail Address** allen.linda@heb.com

**Key Word**

**Out of State Vendor:**  **HUB:**

**Web site Address** heb.com

**Catalog #1** Not Applicable

**Discount #1** Current shelf price - no delivery

**Catalog #1 Date** Not Applicable

**Catalog #2**

**Discount #2**

**Catalog #2 Date**

**Catalog #3**

**Discount #3**

**Catalog #3 Date**

**Deviations**

Stores listed on attached form C are in teh Gulf Coast Region area of participation - Price will be at current shelf price - no delivery.

**HEB**

101 Calhoun Plaza  
Port Lavaca TX 77979

**Contact Person** Ramiro Cavazos

**Telephone #** 552-7523, 361/857-1706

**Fax #** 553-4893, 361/857-1717

**e-mail Address** allen.linda@heb.com

**Key Word**

**Out of State Vendor:**  **HUB:**

**Web site Address** heb.com

**Catalog #1** Not Applicable

**Discount #1** Current shelf price - no delivery

**Catalog #1 Date** Not Applicable

**Catalog #2**

**Discount #2**

**Catalog #2 Date**

**Catalog #3**

**Discount #3**

**Catalog #3 Date**

**Deviations**

Stores listed on attached form C are in teh Gulf Coast Region area of participation - Price will be at current shelf price - no delivery.

**REGIONAL PURCHASING COOPERATIVE**

**CATALOG DISCOUNT BID**

**Classroom Furniture**

**#05-005-07**

**Detail Vendor Information**

**HEB**

206 S. Alamo  
Refugio TX 78379

**Contact Person** Dania Conner

**Telephone #** 526-5381, 361/857-1706

**Fax #** 526-2985, 361/857-1717

**e-mail Address** allen.linda@heb.com

**Key Word**

**Out of State Vendor:**  **HUB:**

**Web site Address** heb.com

**Catalog #1** Not Applicable

**Discount #1** Current shelf price - no delivery

**Catalog #1 Date** Not Applicable

**Catalog #2**

**Discount #2**

**Catalog #2 Date**

**Catalog #3**

**Discount #3**

**Catalog #3 Date**

**Deviations**

Stores listed on attached form C are in teh Gulf Coast Region area of participation - Price will be at current shelf price - no delivery.

**HEB**

1409 Bus. Hwy 35 N  
Rockport TX 78382

**Contact Person** Martin Salazar

**Telephone #** 729-8230, 361/857-1706

**Fax #** 729-2338, 361/857-1717

**e-mail Address** allen.linda@heb.com

**Key Word**

**Out of State Vendor:**  **HUB:**

**Web site Address** heb.com

**Catalog #1** Not Applicable

**Discount #1** Current shelf price - no delivery

**Catalog #1 Date** Not Applicable

**Catalog #2**

**Discount #2**

**Catalog #2 Date**

**Catalog #3**

**Discount #3**

**Catalog #3 Date**

**Deviations**

Stores listed on attached form C are in teh Gulf Coast Region area of participation - Price will be at current shelf price - no delivery.

**REGIONAL PURCHASING COOPERATIVE  
CATALOG DISCOUNT BID  
#05-005-07**

**Classroom Furniture**

**Detail Vendor Information**

**HEB**  
1505 E. Rio Grande  
Victoria TX 77901

**Contact Person** Gus Kroos  
**Telephone #** 572-8221, 361/857-1706  
**Fax #** 574-9840, 361/857-1717  
**e-mail Address** allen.linda@heb.com

**Web site Address** heb.com

**Key Word**  
**Out of State Vendor:**  **HUB:**

**Catalog #1** Not Applicable

**Discount #1** Current shelf price - no delivery

**Catalog #1 Date** Not Applicable

**Catalog #2**  
**Discount #2**

**Catalog #2 Date**

**Catalog #3**  
**Discount #3**

**Catalog #3 Date**

**Deviations**

Stores listed on attached form C are in teh Gulf Coast Region area of participation - Price will be at current shelf price - no delivery.

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**HEB**  
5201 N. Navarro  
Victoria TX 77904

**Contact Person** Doug Wallace  
**Telephone #** 578-9891, 361/857-1706  
**Fax #** 574-9085, 361/857-1717  
**e-mail Address** allen.linda@heb.com

**Web site Address** heb.com

**Key Word**  
**Out of State Vendor:**  **HUB:**

**Catalog #1** Not Applicable

**Discount #1** Current shelf price - no delivery

**Catalog #1 Date** Not Applicable

**Catalog #2**  
**Discount #2**

**Catalog #2 Date**

**Catalog #3**  
**Discount #3**

**Catalog #3 Date**

**Deviations**

Stores listed on attached form C are in teh Gulf Coast Region area of participation - Price will be at current shelf price - no delivery.

**REGIONAL PURCHASING COOPERATIVE**

**CATALOG DISCOUNT BID**

**Classroom Furniture**

**#05-005-07**

**Detail Vendor Information**

**HEB**

201 W. Gonzales  
Yoakum TX 77995

**Contact Person** Kevin Thompson  
**Telephone #** 293-5281, 361/857-1706  
**Fax #** 293-7554, 361/857-1717  
**e-mail Address** allen.linda@heb.com

**Key Word**

**Out of State Vendor:**  **HUB:**

**Web site Address** heb.com

**Catalog #1** Not Applicable

**Discount #1** Current shelf price - no delivery

**Catalog #1 Date** Not Applicable

**Catalog #2**

**Discount #2**

**Catalog #2 Date**

**Catalog #3**

**Discount #3**

**Catalog #3 Date**

**Deviations**

Stores listed on attached form C are in teh Gulf Coast Region area of participation - Price will be at current shelf price - no delivery.

**HEB Regional Office**

4326 Kostoryz Road  
Corpus Christi TX 78415

**Contact Person** Linda J. Allen  
**Telephone #** 361/857-1711, 361/857-1706  
**Fax #** 361/857-1714, 361/857-1717  
**e-mail Address** allen.linda@heb.com

**Key Word**

**Out of State Vendor:**  **HUB:**

**Web site Address** heb.com

**Catalog #1** Not Applicable

**Discount #1** Current shelf price - no delivery

**Catalog #1 Date** Not Applicable

**Catalog #2**

**Discount #2**

**Catalog #2 Date**

**Catalog #3**

**Discount #3**

**Catalog #3 Date**

**Deviations**

Stores listed on attached form C are in teh Gulf Coast Region area of participation - Price will be at current shelf price - no delivery.

**REGIONAL PURCHASING COOPERATIVE  
CATALOG DISCOUNT BID  
#05-005-07**

**Classroom Furniture**

**Detail Vendor Information**

**Highsmith**  
W5527 State Road 106, P.O. Box 800  
Fort Atkinson WI 53538-0800

**Contact Person** Jane C. Eikland  
**Telephone #** 800/543-2180  
**Fax #** 800/350-6286  
**e-mail Address** bids@highsmith.com

**Web site Address** www.highsmith.com

**Key Word**

**Out of State Vendor:**  **HUB:**

**Catalog #1** All current Highsmith & Upstart Catalogs

**Discount #1** 13% stock shipments; 5% items shipped from the supplier. **Catalog #1 Date** Call for list of effective dates  
(These items are indicated by FOB point in the catalog description)

**Catalog #2  
Discount #2**

**Catalog #2 Date**

**Catalog #3  
Discount #3**

**Catalog #3 Date**

**Deviations**

**Please note discount #160891 on all purchase orders to qualify for discount.** Minimum order \$25.00. Free shipping & handling. Discount not valid with other discounts, bids, sale catalogs, 3M security Products, Edupress, Mindsparks, Interact, and Learning Well Brands. Please note the catalog discount offered applies to the current catalog price at the time of the order placement.

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**Highsmith**  
P.O. Box 5732  
Pasadena TX 77508

**Contact Person** Tom Davis  
**Telephone #** 877/874-0981; 800/543-2180  
**Fax #** 281/478-6813; 800/350-6286  
**e-mail Address** tdavis@highsmith.com; bids@highsmith.com

**Web site Address** www.highsmith.com

**Key Word**

**Out of State Vendor:**  **HUB:**

**Catalog #1** All current Highsmith & Upstart Catalogs

**Discount #1** 13% stock shipments; 5% items shipped from the supplier. **Catalog #1 Date** Call for list of effective dates  
(These items are indicated by FOB point in the catalog description)

**Catalog #2  
Discount #2**

**Catalog #2 Date**

**Catalog #3  
Discount #3**

**Catalog #3 Date**

**Deviations**

**Please note discount #160891 on all purchase orders to qualify for discount.** Minimum order \$25.00. Free shipping & handling. Discount not valid with other discounts, bids, sale catalogs, 3M security Products, Edupress, Mindsparks, Interact, and Learning Well Brands. Please note the catalog discount offered applies to the current catalog price at the time of the order placement.

**REGIONAL PURCHASING COOPERATIVE  
CATALOG DISCOUNT BID  
#05-005-07**

**Classroom Furniture**

**Detail Vendor Information**

**J.R., Inc.**  
P.O. Box 2816  
Universal City TX 78148

**Contact Person** Steve Noxon  
**Telephone #** 800/683-0846  
**Fax #** 210/658-0329  
**e-mail Address** snoxon@jrinc.org (Steve Noxon, sales rep)

**Web site Address** www.jrinc.org or www.furniture4schools.com

**Key Word**

**Out of State Vendor:**  **HUB:**

**Catalog #1** HON Office Furn. & VIRCO Equip for Educators

**Discount #1** 54%

**Catalog #1 Date** 2007

**Catalog #2** Smith System Furn for Studen Success & Royal Seating

**Discount #2** 40%

**Catalog #2 Date** 2007

**Catalog #3** Moser Library Furniture ("L" Series)

**Discount #3** 20% & furniture4schools (Summer 2007) - 5% discount plus quoted freight rate added to invoice.

**Catalog #3 Date** 2007

**Deviations**

Discounts apply to the current price lists in effect at time of order entry.

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**J.R., Inc.**  
P.O. Box 2816  
Universal City TX 78148

**Contact Person** Steve Noxon  
**Telephone #** 800/683-0846  
**Fax #** 210/658-0329  
**e-mail Address** snoxon@jrinc.org (Steve Noxon, sales rep)

**Web site Address** www.jrinc.org or www.furniture4schools.com

**Key Word**

**Out of State Vendor:**  **HUB:**

**Catalog #1** HON Office Furn. & VIRCO Equip for Educators

**Discount #1** 54%

**Catalog #1 Date** 2007

**Catalog #2** furniture4schools

**Discount #2** 5% plus quoad freight rate

**Catalog #2 Date** Summer 2007

**Catalog #3**

**Discount #3**

**Catalog #3 Date**

**Deviations**

Discounts apply to the current price lists in effect at time of order entry.

# REGIONAL PURCHASING COOPERATIVE

## CATALOG DISCOUNT BID

Classroom Furniture

#05-005-07

### Detail Vendor Information

#### Kaplan Early Learning Company

1310 Lewisville-Clemmons Rd.  
Lewisville NC 27023

Contact Person Kate Shelton

Telephone # 800/334-2014 ext. 6126

Fax # 336/712-2243

e-mail Address kshelton@kaplanco.com

#### Key Word

Out of State Vendor:  HUB:

Web site Address www.kaplanco.com

Catalog #1 Early Childhood & K-5

Discount #1 ? & free shipping on orders of \$100 or more

Catalog #1 Date 2007

Catalog #2

Discount #2

Catalog #2 Date

Catalog #3

Discount #3

Catalog #3 Date

#### Deviations

Please note: Our catalogs contain multiple commodities focused on the early childhood (Pre-K to Grade 5) educational market. We are submitting our Early Childhood Edition and Kaplan K-5 Catalog. Our offer is not valid with any other sales offers, bids, quotes, coupons or discounts. This offer cannot be used toward purchases of gift certificates. This offer does not apply to outdoor playground structures, parts, surfacings or services of playground. It does not apply to lofts, computers & accessories, assessments & screening materials, "All About ECERS-R", "All about ITERS-R", and Tot Tree (#96616). Next day air, 2nd day air and K-Truck Delivery services are excluded from our free freight offer. If you need price quotes on playground equipment, structures, units, materials or services of playground, please call 800/334-2014 extension 6400. Next day air, 2nd day air and K-truck delivery services are excluded from our free shipping offer.

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#### Lakeshore Learning Materials

2695 E. Dominguez Street  
Carson CA 90895

Contact Person Nikki Glasco

Telephone # 800/421-5354

Fax # 310/537-7990

e-mail Address biddept@lakeshorelearning.com

#### Key Word

Out of State Vendor:  HUB:

Web site Address www.lakeshorelearning.com

Catalog #1 Lakeshore Learning Mat. Catalog

Discount #1 5%

Catalog #1 Date Jan 2007-2008

Catalog #2 Lakeshore Elem. Catalog

Discount #2 5%

Catalog #2 Date Feb 2007-2008

Catalog #3

Discount #3

Catalog #3 Date

#### Deviations

Discounts are not valid on already discounted items.

# REGIONAL PURCHASING COOPERATIVE

## CATALOG DISCOUNT BID

Classroom Furniture

#05-005-07

### Detail Vendor Information

**Nasco**  
P.O. Box 901  
Fort Atkinson WI 53538-0901

**Contact Person** Dave Johnson  
**Telephone #** 800/558-9595  
**Fax #** 920/563-8296  
**e-mail Address** quotes@enasco.com

**Web site Address** enasco.com

#### Key Word

**Out of State Vendor:**  **HUB:**

**Catalog #1** Science

**Discount #1** 15%

**Catalog #1 Date** New ctlg effective Jan

**Catalog #2** Arts & Crafts (5% on "Z" items) (discount off unit price)

**Discount #2** 20%

**Catalog #2 Date** New ctlg effective Jan

**Catalog #3** Family & Consumer Sciences; Math catalog, Early Learning;

**Discount #3** 10% catalogs cont'd: Reading Resources (Feb); Hands on Health(Mar); Agricultural Science (Oct); Physical Ed (pub twice Feb/Oct); Special Education (Oct)

**Catalog #3 Date** New ctlg effect Jan & Feb

#### Deviations

"Ready-Or-Not Tot: and accessories, "To-Sew" and Haan Craft kits are not discounted. Xenopus frogs & live material coupon cards excluded. Net 30 days. Delivery Approx. 7-21 days ARO. FOB Destination: (Nasco pays for shipping). FOB Shipping point: (Customer pays for shipping) Clay, plaster & modeling material totaling 50 lbs or more. Paper & Kraft rolls (500 & 1,000 ft rolls). Linoleum rolls. Furniture & equipment. Live material and chemicals. Items with "Z" prefix. \$50 minimum order requirement. Catalogs are mailed annually to teachers upon publication. Additional available per request.

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#### National AV Supply

P.O. Box 116  
Grafton VT 05146

**Contact Person** Suzanne Wachter

**Telephone #** 800/222-0109

**Fax #** 800/628-1329

**e-mail Address** swachter@nationalavsupply.com

**Web site Address** www.nationalavsupply.com

#### Key Word

**Out of State Vendor:**  **HUB:**

**Catalog #1** National AV Supply

**Discount #1** 10%

**Catalog #1 Date** 2007-2008

**Catalog #2**

**Discount #2**

**Catalog #2 Date**

**Catalog #3**

**Discount #3**

**Catalog #3 Date**

#### Deviations

**REGIONAL PURCHASING COOPERATIVE  
CATALOG DISCOUNT BID  
#05-005-07**

**Classroom Furniture**

**Detail Vendor Information**

**Office Depot Inc.**

911 Central Parkway N.  
San Antonio TX 78232

**Contact Person** Gary Hoeffler

**Telephone #** 210/494-7313 x105

**Fax #** 210/494-7502

**e-mail Address** gary.hoeffler@officedepot.com

**Web site Address** <http://bsd.officedepot.com>

**Key Word**

**Out of State Vendor:**  **HUB:**

**Catalog #1** Current Office Depot Business Solutions Division

**Discount #1** 1-80% off current mfgr list

**Catalog #1 Date** 06-07 next issue = 7/07

**Catalog #2**

**Discount #2**

**Catalog #2 Date**

**Catalog #3**

**Discount #3**

**Catalog #3 Date**

**Deviations**

Special order items are not returnable. Some furniture items may incur additional freight fee. See <http://bsd.officedepot.com> for current price.

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**Quill Corporation**

100 Schelter Rd.  
Lincolnshire IL 60069

**Contact Person** Sheila Grissom

**Telephone #** 800/634-4809

**Fax #** 800/789-2016

**e-mail Address** bid@quill.com

**Web site Address** [www.quill.com](http://www.quill.com)

**Key Word**

**Out of State Vendor:**  **HUB:**

**Catalog #1** Quill Office & School Supplies

**Discount #1** 10% off end column pricing

**Catalog #1 Date** Jan, 2007/ July, 2007

**Catalog #2**

**Discount #2**

**Catalog #2 Date**

**Catalog #3**

**Discount #3**

**Catalog #3 Date**

**Deviations**

10% discount does not apply to office machines, fax machines, computer hardware/software and any item in Quills Special Order catalog. Furniture is also excluded from this offer, however we will pay the shipping charges related to standard tailgate delivery when you purchase furniture from our Full line catalog. This offer not valid with any other sales, discounts, promotions, or coupons.

**REGIONAL PURCHASING COOPERATIVE  
CATALOG DISCOUNT BID  
#05-005-07**

**Classroom Furniture**

**Detail Vendor Information**

**Reynolds Manufacturing Corp.**

P.O. Box 6058  
Abilene TX 79608

**Contact Person** Vicki Reynolds

**Telephone #** 800/588-4031

**Fax #** 800/588-4033

**e-mail Address** vreynolds@nts-online.net

**Key Word**

**Out of State Vendor:**  **HUB:**

**Web site Address**

**Catalog #1** Reynolds 2007

**Discount #1** 10%

**Catalog #1 Date** January, 2007

**Catalog #2**

**Discount #2**

**Catalog #2 Date**

**Catalog #3**

**Discount #3**

**Catalog #3 Date**

**Deviations**

Actual Freight charges will be invoiced on all orders less than \$1,000. Free shipping and handling on orders of \$1,000 or more.

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**Rifton Equipment (Division of Community Products, LLC)**

P.O. Box 260  
Rifton NY 12471-0260

**Contact Person** Gladys Johnson

**Telephone #** 800/571-8198

**Fax #** 800/865-4674

**e-mail Address** sales@rifton.com

**Key Word**

**Out of State Vendor:**  **HUB:**

**Web site Address** www.rifton.com

**Catalog #1** Rifton 2006 Equipment for the Exceptional Classroom

**Discount #1** 25%

**Catalog #1 Date** 2006 see www.rifton.com

**Catalog #2**

**Discount #2**

**Catalog #2 Date**

**Catalog #3**

**Discount #3**

**Catalog #3 Date**

**Deviations**

2 catalogs included as Rifton has 2 types of equip. 14 days ARO. FOB Origin.

# REGIONAL PURCHASING COOPERATIVE

## CATALOG DISCOUNT BID

Classroom Furniture

#05-005-07

### Detail Vendor Information

#### Sax Arts and Crafts

P.O. Box 510710

New Berlin WI 53151

Contact Person Gloria Hazlett ext. 8454

Telephone # 800/362-4729

Fax # 800/626-8852

e-mail Address saxbids@saxarts.com

Web site Address www.saxarts.com

#### Key Word

Out of State Vendor:  HUB:

Catalog #1 Sax Arts and Crafts

Discount #1 10% off for furniture & equipment

Catalog #1 Date 2007 & 2008

Catalog #2

Discount #2

Catalog #2 Date

Catalog #3

Discount #3

Catalog #3 Date

#### Deviations

Your catalog discount number **CQ #2007194328AP**. This discount is not in addition to the quantity breaks. The following exceptions to the above proposal apply: 1. Fine/sterling silver, computer software/hardware, and Shorewood Prints are not discounted. 2. Sax will pre-pay and add shipping charges on your invoice for firing clays, plasters and investments. Discount will be deducted from the 2007 Sax Arts & Crafts catalogs through December 31, 2007 and the 2008 Sax Arts & Crafts catalogs through December 31, 2008. Catalog discount do not apply to: Sax Back-to-School, sale & specialty flyers. Free freight on all in-stock orders over \$100. The discount is applicable on a PO of \$10.00 or more. Shipment will be made within 30 business days ARO with Net 30 days.

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#### School Specialty

W6316 Design Drive

Greenville WI 54942

Contact Person Lisa Nevenfeldt

Telephone # 888/388-3224

Fax # 888/388-6344

e-mail Address ckrause@schoolspecialty.com

Web site Address www.schoolspecialty.com

#### Key Word

Out of State Vendor:  HUB:

Catalog #1 Education Essentials - School Specialty

Discount #1 25% in-stock items; 10% furniture & equipment

Catalog #1 Date 2007 catalogs come out annually.

Catalog #2

Discount #2

Catalog #2 Date

Catalog #3

Discount #3

Catalog #3 Date

#### Deviations

Free freight on all in-stock orders over \$50.00 after discount. On in-stock orders under \$50 after discount, a \$5.95 freight charge will be added to your invoices. Freight charges for all factory-to-school items that include the suffix "N" in the item number will be pre-paid and added to your invoice.

**REGIONAL PURCHASING COOPERATIVE  
CATALOG DISCOUNT BID  
#05-005-07**

**Classroom Furniture**

**Detail Vendor Information**

**South Texas School Furniture ( a div of Lavaca Co Office**

107 North Main  
Hallettsville TX 77964

**Contact Person** Laura Jirkovsky

**Telephone #** 361/798-4364 or 800/353-3685

**Fax #** 361/798-4365

**e-mail Address** lauraj@texaslibrary.com

**Key Word**

**Out of State Vendor:**  **HUB:**

**Web site Address** www.texaslibrary.com

**Catalog #1** 2007 Business Products Catalog & OFD Office Furniture Distributors

**Discount #1** 30% Tesco Library Furniture-40%, USACapitol Seating-40%; Jonti-Craft-5%

**Catalog #1 Date**

**Catalog #2** Off Furn Planning Guide, Balt/Best-Rite, Bretford, Diversified Woodcrafts

**Discount #2** 20% & Palmer Hamilton; Jasper Chair-25%

**Catalog #2 Date**

**Catalog #3** Royal Seating Corp & Virco

**Discount #3** 50%

**Catalog #3 Date**

**Deviations**

For 2007 Business Products Catalog, discount does not apply to business machines and printer cartridges and drums. Discount does not apply to machines or printer cartridges and drums.

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**Spectrum Industries, Inc.**

925 First Ave.  
Chippewa Falls WI 54729

**Contact Person** Theresa Thompson

**Telephone #** 800/235-1262

**Fax #** 800/335-0473

**e-mail Address** quotes@spectrumfurniture.com

**Key Word**

**Out of State Vendor:**  **HUB:**

**Web site Address** www.spectrumfurniture.com

**Catalog #1** Spectrum Industries Product Catalog (2007 or current)

**Discount #1** 43% discount from current price list. Includes freight & inside delivery.

**Catalog #1 Date** 2007 or current

**Catalog #2**

**Discount #2**

**Catalog #2 Date**

**Catalog #3**

**Discount #3**

**Catalog #3 Date**

**Deviations**

2008 pricing will be in effect in January 2008

# REGIONAL PURCHASING COOPERATIVE

## CATALOG DISCOUNT BID

Classroom Furniture

#05-005-07

### Detail Vendor Information

#### Teacher Heaven

1417 Spring Cypress Ste. 111c  
Spring TX 77373

Contact Person Kendra Newsom

Telephone # 281/288-7370

Fax # 281/288-7588

e-mail Address kendra@teacherheaven.com

#### Key Word

Out of State Vendor:  HUB:

Web site Address www.teacherheaven.com

Catalog #1 Teacher Heaven - available online www.teacherheaven.com

Discount #1 0% on orders under \$500; 5% on orders %500-%749  
10% on orders \$750-\$999; 15% on orders of \$1000+ Catalog #1 Date Feb 2008

Catalog #2

Discount #2

Catalog #2 Date

Catalog #3

Discount #3

Catalog #3 Date

#### Deviations

Shipping chgs will apply to all delivered merchandise. Chgs will reflect exact UPS (shipper) rates. Samples will be available on a "case-by-case" basis. Please contact Susan Savoie at 512/693-0668 with requests. Delivery may be delayed if the merchandise is on backorder from our vendor and/or warehouse. Backordered items will be sent as soon as they are available if the items are not time sensitive. If our cost on teh items you order changes, your invoice will reflect those changes be it up or down. Our website will maintain the current prices. Books must be returned to us within ten days of the date of receipt and must be in resellable condition (No marks on pages. No creases in the spine or font/back cover). Aside from web orders phone orders and mail orders, any of our store locations will accept purchase orders hand carried, phoned in or faxed by faculty and staff.

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#### Teaching Systems, Inc.

4601 Hollow Tree Drive, Suite 111  
Arlington TX 76018

Contact Person Kimberly Schwartz

Telephone # 817/417-7775

Fax # 817/465-8184

e-mail Address kim@teachingsystems.com

#### Key Word

Out of State Vendor:  HUB:

Web site Address www.teachingsystems.com

Catalog #1 Teaching Systems, Inc. CISV Listing

Discount #1 0% Education discount already applied Catalog #1 Date May 3, 2005

Catalog #2

Discount #2

Catalog #2 Date

Catalog #3

Discount #3

Catalog #3 Date

#### Deviations

ETD vary with product and manufacturer. Freight charges vary with product and manufacturer. 0% Net 15 days.

**REGIONAL PURCHASING COOPERATIVE**

**CATALOG DISCOUNT BID**

**#05-005-07**

**Classroom Furniture**

**Detail Vendor Information**

**The Edu-Source Corporation**

P.O. Box 691948  
San Antonio TX 78269

**Contact Person** Mark Benavides

**Telephone #** 210/699-4268

**Fax #** 210/699-4386

**e-mail Address** edusource@satx.rr.com

**Key Word**

**Out of State Vendor:**  **HUB:**

**Web site Address**

**Catalog #1** Royal Seating/Jonti-Craft/Carpets for Kids/Webcoat

**Discount #1** Royal-40%, Jonti-15%, Carpets for Kids-18%,  
Webcoat-5%

**Catalog #1 Date** 2007

**Catalog #2**

**Discount #2**

**Catalog #2 Date**

**Catalog #3**

**Discount #3**

**Catalog #3 Date**

**Deviations**

**The Write Shop Inc.**

P.O. Box 1185  
George West TX 78022

**Contact Person** Audrey Glenn

**Telephone #** 800/637-2439

**Fax #** 361/449-3315

**e-mail Address** audreyethewriteshop.com

**Key Word**

**Out of State Vendor:**  **HUB:**

**Web site Address** www.thewriteshop.com

**Catalog #1** The Write Shop, Inc.

**Discount #1** ?

**Catalog #1 Date** Jan 2007- Dec 2007

**Catalog #2**

**Discount #2**

**Catalog #2 Date**

**Catalog #3**

**Discount #3**

**Catalog #3 Date**

**Deviations**

Classroom/Office Furniture-25%; Hon Furniture-40%; Gen Off Supplies-45%; Misc Supplies-45%; Teaching Aids-45%; Audio Visual Aids-25%; Math & Science Supplies-20%. Exception on electrical items, clocks, calculators, printing, stamps, toner, dictionaries, batteries, IBM Ribbons and most other ribbon brands, computer supplies, paper, film and globes - 20%. We reserve the right to not sell any item below 12% G.P.

**REGIONAL PURCHASING COOPERATIVE**

**CATALOG DISCOUNT BID**

**Classroom Furniture**

**#05-005-07**

**Detail Vendor Information**

**Troxell Communications Inc.**

20770 Hwy 281 N. Ste#108-427  
San Antonio TX 78258

**Contact Person** Jaime A. Palacios

**Telephone #** 800/578-8858 ext. 6304

**Fax #** 800/589-5939

**e-mail Address** jaime.palacios@trox.com

**Web site Address** www.trox.com

**Key Word**

**Out of State Vendor:**  **HUB:**

**Catalog #1** web based catalog: http://www.trox.com

**Discount #1** 15-65% off mfr list price

**Catalog #1 Date** continuously updated

**Catalog #2**

**Discount #2**

**Catalog #2 Date**

**Catalog #3**

**Discount #3**

**Catalog #3 Date**

**Deviations**

Our catalog is posted on line at our website www.trox.com.

**Troxell Communications Inc.**

2951 Marina Bay Dr., Suite #130-415  
League City TX 77573

**Contact Person** Adela Briner ext 6303

**Telephone #** 800/578-8858

**Fax #** 281/538-5484; 800/589-5939

**e-mail Address** jaime.palacios@trox.com

**Web site Address** www.trox.com

**Key Word**

**Out of State Vendor:**  **HUB:**

**Catalog #1** web based catalog: http://www.trox.com

**Discount #1** 15-65% off mfr list price

**Catalog #1 Date** continuously updated

**Catalog #2**

**Discount #2**

**Catalog #2 Date**

**Catalog #3**

**Discount #3**

**Catalog #3 Date**

**Deviations**

Our catalog is posted on line at our website www.trox.com.

# REGIONAL PURCHASING COOPERATIVE

## CATALOG DISCOUNT BID

Classroom Furniture

#05-005-07

### Detail Vendor Information

#### Troxell Communications Inc.

14019 SW Freeway Ste #301-325  
Sugar Land TX 77478

Contact Person Genevieve Rowland ext6308

Telephone # 800/578-8858

Fax # 832/379-1998; 800/589-5939

e-mail Address [jaime.palacios@trox.com](mailto:jaime.palacios@trox.com)

Web site Address [www.trox.com](http://www.trox.com)

#### Key Word

Out of State Vendor:  HUB:

Catalog #1 web based catalog: <http://www.trox.com>

Discount #1 15-65% off mfr list price

Catalog #1 Date continuously updated

Catalog #2

Discount #2

Catalog #2 Date

Catalog #3

Discount #3

Catalog #3 Date

#### Deviations

Our catalog is posted on line at our website [www.trox.com](http://www.trox.com).

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#### U.S. Toy Co., Inc. dba Constructive Playthings

13201 Arrington Road  
Grandview MO 64030-2886

Contact Person Michael Klein

Telephone # 800/448-1412

Fax # 816/761-9295

e-mail Address [ustoy@ustoyco.com](mailto:ustoy@ustoyco.com)

Web site Address [www.cptoys.com](http://www.cptoys.com)

#### Key Word

Out of State Vendor:  HUB:

Catalog #1 Constructive Playthings

Discount #1 5%

Catalog #1 Date 8/1/06

Catalog #2

Discount #2

Catalog #2 Date

Catalog #3

Discount #3

Catalog #3 Date

#### Deviations

Discount of 5% from catalog in effect at the time of the order. Catalogs run from school year to school year. FOB shipping point, Freight will be added to the invoice on all orders under \$600. Orders over \$600 will have free freight. **Discount must be showed on the face of the order. Order must be marked "BID #8302FT600"**. Terms are Net 30 days. Minimum order amount \$25.00. All equipment marked with the symbol \*FOB Factory is excluded from this discount and the free freight. This discount is for the Constructive Playthings Catalog only; all other catalogs, Sales Flyers, and offers are excluded. Note: We are bidding FOB shipping point; not delivered on orders under \$600; Freight will be added to the invoice. Only orders over \$600 will have free freight.

**REGIONAL PURCHASING COOPERATIVE  
CATALOG DISCOUNT BID  
#05-005-07**

Classroom Furniture

**Detail Vendor Information**

**Valiant IMC**  
55 Ruta Court  
So. Hackensack NJ 07606

**Contact Person** D. Ron Wolston  
**Telephone #** 800/825-4268  
**Fax #** 800/557-2637  
**e-mail Address** rwolsten@800valiant.com  
**Web site Address** 800valiant.com

**Key Word**  
**Out of State Vendor:**  **HUB:**

**Catalog #1** Valiant  
**Discount #1** additional 5% off already discounted prices  
**Catalog #1 Date** 2007

**Catalog #2**  
**Discount #2**  
**Catalog #2 Date**

**Catalog #3**  
**Discount #3**  
**Catalog #3 Date**

**Deviations**

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**Victoria Teaching/C.C. Educational**  
1502 E. Airline Ste 29  
Victoria TX 77901

**Contact Person** Brent Wilborn  
**Telephone #** 361/576-6823  
**Fax #** 361/576-6825  
**e-mail Address** brentcce@sbcglobal.net  
**Web site Address**

**Key Word**  
**Out of State Vendor:**  **HUB:**

**Catalog #1**  
**Discount #1** 10% over \$100; freight charges will be added on orders under \$500  
**Catalog #1 Date**

**Catalog #2**  
**Discount #2**  
**Catalog #2 Date**

**Catalog #3**  
**Discount #3**  
**Catalog #3 Date**

**Deviations**

Special orders may not receive a discount. Furniture orders may not receive a discount and freight may be added. Free delivery if using a PO#. Discounts vary from 0% to 25% on large orders or for volume buying.

**REGIONAL PURCHASING COOPERATIVE**

**CATALOG DISCOUNT BID**

**Classroom Furniture**

**#05-005-07**

**Detail Vendor Information**

**Victoria Teaching/C.C. Educational**

526 Everhart  
Corpus Christi TX 78411

**Contact Person** Jimmy Perez

**Telephone #** 361/991-5551; 361/576-6823

**Fax #** 361/991-0303; 361/576-6825

**e-mail Address** brentcce@sbcglobal.net

**Key Word**

**Out of State Vendor:**  **HUB:**

**Web site Address**

**Catalog #1**

**Discount #1** 10% over \$100; freight charges will be added on orders under \$500

**Catalog #1 Date**

**Catalog #2**

**Discount #2**

**Catalog #2 Date**

**Catalog #3**

**Discount #3**

**Catalog #3 Date**

**Deviations**

Special orders may not receive a discount. Furniture orders may not receive a discount and freight may be added. Free delivery if using a PO#. Discounts vary from 0% to 25% on large orders or for volume buying.

**Virco Inc. DBA Virco Sales Corporation**

P.O. Box 5000  
Conway AR 72032

**Contact Person** Kathy Jerome ext. 1550

**Telephone #** 501/329-2901; 800/448-4726

**Fax #** 501/513-1620; 800/396-8232

**e-mail Address** kathyjerome@virco.com

**Key Word**

**Out of State Vendor:**  **HUB:**

**Web site Address** www.virco.com

**Catalog #1** Virco Equipment for Educators FOB Factory List Prices Price List

**Discount #1** Discount to be taken from the Virco Equipment for Educators FOB Factory List Price List in effect at time of order.

**Catalog #1 Date** List in effect at time of order

**Catalog #2**

**Discount #2**

**Catalog #2 Date**

**Catalog #3**

**Discount #3**

**Catalog #3 Date**

**Deviations**

Discount is 64% from the Virco Equipment for Educators FOB Factory List Prices Price List in effect at time of order for tailgate delivered price. For orders \$2,500 to \$7,499.99 per po/per loc, take an additional 5% discount. For orders \$7,500 to \$14,999.99 per po/per loc, take an addition 10% discount. For orders \$15,000 to \$29,999.99 per po/per loc, take an additional 15% discount. For orders \$30,000+ per po/per loc, take an additional 20% discount. For Inside delivery on minimum order of \$2,500 per po/per loc, add 11% to the tailgate price. For installation on minimum order of \$2,500 per po/per loc, add 21% to the tailgate price. Virco discount bid is firm 9/1/07 through 8/31/08 for shipment by 9/30/08. Virco bid is Virco standard shipping and cartoning only. virco does not ship on pallets. Net 30. 15-45 days after receipt of order and colors. **Reference Virco Quotation 523377.**

**REGIONAL PURCHASING COOPERATIVE  
CATALOG DISCOUNT BID  
#05-005-07**

Classroom Furniture

**Detail Vendor Information**

**Wal-Mart #330**

9002 N. Navarro  
Victoria TX 77904

**Contact Person** Charlene Henley

**Telephone #** 361/573-0041

**Fax #** 361/573-5180

**e-mail Address**

**Web site Address**

**Key Word**

**Out of State Vendor:**  **HUB:**

**Catalog #1**

**Discount #1**

**Catalog #1 Date**

**Catalog #2**

**Discount #2**

**Catalog #2 Date**

**Catalog #3**

**Discount #3**

**Catalog #3 Date**

**Deviations**

Wal-Mart does not carry a catalog.

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**Wood Etc. Corp.**

131 Yorktown  
Dallas TX 75208

**Contact Person** Wolfgang Walther

**Telephone #** 214/747-1310

**Fax #** 214/747-1317

**e-mail Address** mail@woodetccorp.com

**Web site Address** www.woodetccorp.com

**Key Word**

**Out of State Vendor:**  **HUB:**

**Catalog #1** Wood Etc. Corp. 2006-2007

**Discount #1**

20% wooden furniture; 10% Angeles and Childbrite Products. **Catalog #1 Date** 2007

**Catalog #2**

**Discount #2**

**Catalog #2 Date**

**Catalog #3**

**Discount #3**

**Catalog #3 Date**

**Deviations**