

# REGIONAL PURCHASING COOPERATIVE

## CATALOG DISCOUNT BID

#05-005-06

### Detail Vendor Information

Band/Musical Instruments  
and Supplies

#### ATD-American Co.

135 Greenwood Ave.

Wyncote PA 19095-1396

**Key Word** Band/Musical Instruments and Supplies

**Out of State Vendor:**  **HUB:**

**Contact Person** Bob Roche x2214

**Telephone #** 800/523-2300; 215/576-1000

**Fax #** 215/576-1827

**e-mail Address** american@atd.com

**Web site Address** www.atd.com

**Catalog #1** ATD-American Co.

**Discount #1** 12% FOB Factory

**Catalog #1 Date** Fall 2006

**Catalog #2**

**Discount #2**

**Catalog #2 Date**

**Catalog #3**

**Discount #3**

**Catalog #3 Date**

#### Deviations

Please Refer to ATD Bid # 8166 when inquiring or placing an order. Our prices are FOB Factory, please contact Bob Roche @ 800/523-2300 x221 for shipping and inside delivery charges.

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#### Audio Visual Aids Corp.

2903 N. Flores St.

San Antonio TX 78212

**Key Word** Band/Musical Instruments and Supplies

**Out of State Vendor:**  **HUB:**

**Contact Person** Justin Jones

**Telephone #** 210/732-1234; 800/422-1282

**Fax #** 210/734-3388; 800/854-8140

**e-mail Address** avacorp@audiovisualaids.com

**Web site Address** www.audiovisualaids.com

**Catalog #1** Audio Visual Technology and Multimedia AV2006-1

**Discount #1** 0%

**Catalog #1 Date** March 2006

**Catalog #2**

**Discount #2**

**Catalog #2 Date**

**Catalog #3**

**Discount #3**

**Catalog #3 Date**

#### Deviations

# REGIONAL PURCHASING COOPERATIVE

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### Detail Vendor Information

Band/Musical Instruments  
and Supplies

#### Brook Mays Piano Max

3133 S.W. Freeway

Houston TX 77098

**Key Word** Band/Musical Instruments and Supplies

**Out of State Vendor:**  **HUB:**

**Contact Person** Betty Tinney

**Telephone #** 713/942-8484 or 281/744-0396

**Fax #** 713/942-8477 or 713/942-9775

**e-mail Address** betty-tinney@sclay.com

**Web site Address** brookmayspiano.com

**Catalog #1** Yamaha Brochures & Brook Mavs Piano Max price list

**Discount #1** ? off MSRP

**Catalog #1 Date** NA

**Catalog #2**

**Discount #2**

**Catalog #2 Date**

**Catalog #3**

**Discount #3**

**Catalog #3 Date**

#### Deviations

Brook Mays Piano Max does not have a published catalog or price list. I have brochures for the Yamaha Brand pianos that we carry along with our prices and Yamaha's MSRP. We also carry keyboards & accessories, and Yamaha piano laboratory systems.

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#### Gandy Ink

2027 Industrial Ave.

San Angelo TX 76904

**Key Word** Band/Musical Instruments and Supplies

**Out of State Vendor:**  **HUB:**

**Contact Person** John Gandy

**Telephone #** 800/999-8137 x304

**Fax #** 866/949-6999

**e-mail Address** jgandy@gandyink.com

**Web site Address** www.gandyink.com

**Catalog #1** Rythm Wear

**Discount #1** 0 Net Pricing

**Catalog #1 Date** 2006/2007 school year

**Catalog #2**

**Discount #2**

**Catalog #2 Date**

**Catalog #3**

**Discount #3**

**Catalog #3 Date**

#### Deviations

We have new brochures coming out for all sports. Most of our designs and garments can be viewed at our web site - www.gandyink.com

**REGIONAL PURCHASING COOPERATIVE**

**CATALOG DISCOUNT BID**

**#05-005-06**

**Detail Vendor Information**

**Band/Musical Instruments  
and Supplies**

**Lakeshore Learning Materials**

2695 E. Dmoniguez St.

Carson CA 90895

**Key Word** Band/Musical Instruments and Supplies

**Out of State Vendor:**  **HUB:**

**Catalog #1** Lakeshore Learning Materials Catalog

**Discount #1** 5% Free Shipping

**Contact Person** Adrienne Hilliard

**Telephone #** 800/421-5354

**Fax #** 310/537-7990

**e-mail Address** biddept@lakesorelearning.com

**Web site Address** www.lakeshorelearning.com

**Catalog #1 Date** 2006

**Catalog #2** Lakshore Elementary Catalog

**Discount #2** 5% Free Shipping

**Catalog #2 Date** 2006-07

**Catalog #3**

**Discount #3**

**Catalog #3 Date**

**Deviations**

Please note "Per Bid #05-005-06" on all purchase orders that qualify.

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**Lakeshore Learning Materials**

2405 Oak Post Blvd.

Houston TX 77056

**Key Word** Band/Musical Instruments and Supplies

**Out of State Vendor:**  **HUB:**

**Catalog #1** Lakeshore Learning Materials Catalog

**Discount #1** 5% Free Shipping

**Contact Person** Rick Lozano

**Telephone #** 713/355-1893

**Fax #** 713/355-4383

**e-mail Address** biddept@lakesorelearning.com

**Web site Address** www.lakeshorelearning.com

**Catalog #1 Date** 2006

**Catalog #2** Lakshore Elementary Catalog

**Discount #2** 5% Free Shipping

**Catalog #2 Date** 2006-07

**Catalog #3**

**Discount #3**

**Catalog #3 Date**

**Deviations**

Please note "Per Bid #05-005-06" on all purchase orders that qualify.

**REGIONAL PURCHASING COOPERATIVE**

**CATALOG DISCOUNT BID**

**#05-005-06**

**Detail Vendor Information**

**Band/Musical Instruments  
and Supplies**

**Lakeshore Learning Materials**

19032 Gulf Fwy.

Friendswood TX 77546

**Key Word** Band/Musical Instruments and Supplies

**Out of State Vendor:**  **HUB:**

**Contact Person** Rick Lozano

**Telephone #** 281/461-6263

**Fax #** 281/461-6273

**e-mail Address** biddept@lakesorelearning.com

**Web site Address** www.lakesorelearning.com

**Catalog #1** Lakeshore Learning Materials Catalog

**Discount #1** 5% Free Shipping

**Catalog #1 Date** 2006

**Catalog #2** Lakshore Elementary Catalog

**Discount #2** 5% Free Shipping

**Catalog #2 Date** 2006-07

**Catalog #3**

**Discount #3**

**Catalog #3 Date**

**Deviations**

Please note "Per Bid #05-005-06" on all purchase orders that qualify.

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**McCormick's Enterprises, Inc.**

P.O. Box 577

Arlington Heights IL 60006

**Key Word** Band/Musical Instruments and Supplies

**Out of State Vendor:**  **HUB:**

**Contact Person** Dave Schmuck

**Telephone #** 800/323-5201

**Fax #** 800/324-3884

**e-mail Address** daves@mccormicksnet.com

**Web site Address** www.mccormicksnet.com

**Catalog #1** McCormick's Marching Solutions

**Discount #1** 0%

**Catalog #1 Date** 06-07

**Catalog #2** McCormick's Software Avenue

**Discount #2** 0%

**Catalog #2 Date** 2006

**Catalog #3**

**Discount #3**

**Catalog #3 Date**

**Deviations**

# REGIONAL PURCHASING COOPERATIVE

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### Detail Vendor Information

Band/Musical Instruments  
and Supplies

#### Meca Sportswear

9330 Corporate Dr. Suite 412

Selma TX 78154

**Key Word** Band/Musical Instruments and Supplies

**Out of State Vendor:**  **HUB:**

**Catalog #1** Meca Sportswear

**Discount #1** n/a available on line

**Contact Person** Cheri Armstrong

**Telephone #** 210/651-6592

**Fax #** 210/651-6593

**e-mail Address** mecasportswear@sbcglobal.net

**Web site Address** www.mecasportswear.net

**Catalog #1 Date** 2006-2007

**Catalog #2**

**Discount #2**

**Catalog #2 Date**

**Catalog #3**

**Discount #3**

**Catalog #3 Date**

#### Deviations

Various catalogs as requested. See other catalogs online or available upon request.

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#### National Educational Music Co.

1181 Rt. 22 East

Moutainside NJ 07092

**Key Word** Band/Musical Instruments and Supplies

**Out of State Vendor:**  **HUB:**

**Catalog #1** Band and Orchestra Instrument Catalog

**Discount #1** 20%-50% see below

**Contact Person** Raymond Benedetto

**Telephone #** 908/232-6700

**Fax #** 908/789-3025

**e-mail Address** bids@nemc.com

**Web site Address** www.nemc.com

**Catalog #1 Date** 2006

**Catalog #2**

**Discount #2**

**Catalog #2 Date**

**Catalog #3**

**Discount #3**

**Catalog #3 Date**

#### Deviations

NEMC Catalog ---A. Items marked "NEMC" price already discounted - shipping extra call for price. B. Items marked "MAP" discounted from 20%-50% call for exact price - shipping extra call for price. C. Items marked "CALL" discounted from 20%-50% call for exact price - shipping extra call for price.

**REGIONAL PURCHASING COOPERATIVE**

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**#05-005-06**

**Detail Vendor Information**

**Band/Musical Instruments  
and Supplies**

**Pender's Music Co.**

314 S. Elm St.

Denton TX 76201

**Key Word** Band/Musical Instruments and Supplies

**Out of State Vendor:**  **HUB:**

**Catalog #1** Pender's Music Co. Elementary Catalog

**Discount #1** ?

**Contact Person** Richard Gore

**Telephone #** 800/772-5918

**Fax #** 800/772-8404

**e-mail Address** richardg@penders.com

**Web site Address** www.penders.com

**Catalog #1 Date** July, 2005 (issued in July  
each yr)

**Catalog #2  
Discount #2**

**Catalog #2 Date**

**Catalog #3  
Discount #3**

**Catalog #3 Date**

**Deviations**

Shipping Charges are prepaid and added to each invoice.

**Pender's Music Co.**

6767 Portwest Dr, Suite 150

Houston TX 77024

**Key Word** Band/Musical Instruments and Supplies

**Out of State Vendor:**  **HUB:**

**Catalog #1** Pender's Music Co. Elementary Catalog

**Discount #1** ?

**Contact Person** Rick Valentine

**Telephone #** 800/952-7526; 800/772-5918

**Fax #** 940/382-0869; 800/772-8404

**e-mail Address** richardg@penders.com

**Web site Address** www.penders.com

**Catalog #1 Date** July, 2005 (issued in July  
each yr)

**Catalog #2  
Discount #2**

**Catalog #2 Date**

**Catalog #3  
Discount #3**

**Catalog #3 Date**

**Deviations**

Shipping Charges are prepaid and added to each invoice.

# REGIONAL PURCHASING COOPERATIVE

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### Detail Vendor Information

Band/Musical Instruments  
and Supplies

**RBC Music Co. Inc.**

P.O. Box 29128

San Antonio TX 78229

**Key Word** Sheet music

**Out of State Vendor:**  **HUB:**

**Catalog #1** various

**Discount #1** 10%

**Contact Person** Don Bierschenk

**Telephone #** 800/548-0917

**Fax #** 210/736-2919

**e-mail Address** sales@rbcmusic.com

**Web site Address** www.rbcmusic.com

**Catalog #1 Date** 2005-2006

**Catalog #2**

**Discount #2**

**Catalog #2 Date**

**Catalog #3**

**Discount #3**

**Catalog #3 Date**

**Deviations**

Standard UPS or USPS rates added to all shipped orders. No additional handling charges on music picked up in our showrooms or at displays or convention exhibits.

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**RBC Music Co. Inc.**

10303 Katy Freeway

Houston TX 77024

**Key Word** Sheet music

**Out of State Vendor:**  **HUB:**

**Catalog #1** various

**Discount #1** 10%

**Contact Person** Charlie Hill

**Telephone #** 713/647-0800

**Fax #** 210/736-2919

**e-mail Address** sales@rbcmusic.com

**Web site Address** www.rbcmusic.com

**Catalog #1 Date** 2005-2006

**Catalog #2**

**Discount #2**

**Catalog #2 Date**

**Catalog #3**

**Discount #3**

**Catalog #3 Date**

**Deviations**

Standard UPS or USPS rates added to all shipped orders. No additional handling charges on music picked up in our showrooms or at displays or convention exhibits.

**REGIONAL PURCHASING COOPERATIVE**

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**Detail Vendor Information**

**Band/Musical Instruments  
and Supplies**

**Rhythm Band Instruments, Inc.**

P.O. Box 126

Ft. Worth TX 76101-0126

**Key Word** Band/Musical Instruments and Supplies

**Out of State Vendor:**  **HUB:**

**Contact Person** Randy Hargis

**Telephone #** 800/424-4724

**Fax #** 800/784-9401

**e-mail Address** sales@rhythmband.com

**Web site Address** www.rhythmband.com

**Catalog #1** Rhythm Band Instruments

**Discount #1** 5% off catalog prices

**Catalog #1 Date** August 2005

**Catalog #2**

**Discount #2**

**Catalog #2 Date**

**Catalog #3**

**Discount #3**

**Catalog #3 Date**

**Deviations**

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**Southwest Emblem Company**

P.O. Box 350

Cisco TX 76437

**Key Word** Band/Musical Instruments and Supplies

**Out of State Vendor:**  **HUB:**

**Catalog #1** Southwest Emblem Company

**Discount #1** 0%

**Contact Person** Rae Wilson

**Telephone #** 254/442-2500

**Fax #** 254/442-2514

**e-mail Address** swinfo@southwestemblem.com

**Web site Address** www.southwestemblem.com

**Catalog #1 Date** undated

**Catalog #2**

**Discount #2**

**Catalog #2 Date**

**Catalog #3**

**Discount #3**

**Catalog #3 Date**

**Deviations**

FOB Cisco, Texas - Shipping charges are applicable based on fee schedule on order form.

# REGIONAL PURCHASING COOPERATIVE

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### Detail Vendor Information

Band/Musical Instruments  
and Supplies

#### Southwest Strings

1721 S. Cherrybell Strav.

Tucson AZ 85713

**Key Word** Band/Musical Instruments and Supplies

**Out of State Vendor:**  **HUB:**

**Catalog #1** Southwest Strings Sales Flyer

**Discount #1** 10%

**Contact Person** Linda Moses

**Telephone #** 800/723-6900

**Fax #** 800/528-3470

**e-mail Address** sws@swstrings.com

**Web site Address** www.swstrings.com

**Catalog #1 Date** 4/18/06 New sales flyer every  
6 wks

**Catalog #2**  
**Discount #2**

**Catalog #2 Date**

**Catalog #3**  
**Discount #3**

**Catalog #3 Date**

#### Deviations

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#### Tee's Music House

906 E. Red River

Victoria TX 77901

**Key Word** Band/Musical Instruments and Supplies

**Out of State Vendor:**  **HUB:**

**Catalog #1** See below

**Discount #1** 10%-40% off manufacturer's list prices

**Contact Person** Harold G. Tiemann

**Telephone #** 361/575-0204

**Fax #** 361/575-0667

**e-mail Address**

**Web site Address**

**Catalog #1 Date** N/A

**Catalog #2**  
**Discount #2**

**Catalog #2 Date**

**Catalog #3**  
**Discount #3**

**Catalog #3 Date**

#### Deviations

1) Tee's does not have one all inclusive catalog, because of the nature of our business. We feel it is in the best interest to deal with each individual participating member one on one. 2) Freight - for the most part Tee's will deliver all merchandise free to the members. On rare circumstances we reserve the right to add a freight charge at a nominal rate.

# REGIONAL PURCHASING COOPERATIVE

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### Detail Vendor Information

Band/Musical Instruments  
and Supplies

#### Tee's Music House

P.O. Box 366

Yorktown TX 78164

**Key Word** Band/Musical Instruments and Supplies

**Out of State Vendor:**  **HUB:**

**Contact Person** Harold G. Tiemann

**Telephone #** 361/564-2411

**Fax #** 361/575-0667

**e-mail Address**

**Web site Address**

**Catalog #1** See below

**Discount #1** 10%-40% off manufacturer's list prices

**Catalog #1 Date** N/A

**Catalog #2**

**Discount #2**

**Catalog #2 Date**

**Catalog #3**

**Discount #3**

**Catalog #3 Date**

#### Deviations

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#### Tee's Music House

212 N. Washington

Beeville TX 78102

**Key Word** Band/Musical Instruments and Supplies

**Out of State Vendor:**  **HUB:**

**Catalog #1** See below

**Discount #1** 10%-40% off manufacturer's list prices

**Catalog #1 Date** N/A

**Catalog #2**

**Discount #2**

**Catalog #2 Date**

**Catalog #3**

**Discount #3**

**Catalog #3 Date**

#### Deviations

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### Detail Vendor Information

Band/Musical Instruments  
and Supplies

#### Tee's Music House

117 W. Main St.

Kenedy TX 78119

**Key Word** Band/Musical Instruments and Supplies

**Out of State Vendor:**  **HUB:**

**Contact Person** Nelson Tiemann

**Telephone #** 830/583-9786

**Fax #** 361/575-0667

**e-mail Address**

**Web site Address**

**Catalog #1** See below

**Discount #1** 10%-40% off manufacturer's list prices

**Catalog #1 Date** N/A

**Catalog #2**

**Discount #2**

**Catalog #2 Date**

**Catalog #3**

**Discount #3**

**Catalog #3 Date**

#### Deviations

1) Tee's does not have one all inclusive catalog, because of the nature of our business. We feel it is in the best interest to deal with each individual participating member one on one. 2) Freight - for the most part Tee's will deliver all merchandise free to the members. On rare circumstances we reserve the right to add a freight charge at a nominal rate.

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#### The Write Shop Inc.

P.O. Box 1885

George West TX 78022

**Key Word** Band/Musical Instruments and Supplies

**Out of State Vendor:**  **HUB:**

**Catalog #1** The Write Shop Inc.

**Discount #1** 10%

**Contact Person** Audrey Glenn

**Telephone #** 800/637-2439

**Fax #** 877/449-3315

**e-mail Address** audrey@thewriteshop.com

**Web site Address** www.thewriteshop.com

**Catalog #1 Date** White spine10'05/purple  
spine01'06

**Catalog #2**

**Discount #2**

**Catalog #2 Date**

**Catalog #3**

**Discount #3**

**Catalog #3 Date**

#### Deviations

classroom/Off Furniture - 25%; Hon Furniture - 40%; General Office supplies - 40%; Misc Supplies - 40%; Teaching Aids - 40%; Audio Visual Aids - 25%  
Math & Science Supplies - 20%. Exception on electrical items, clocks, calculators, printing, stamps, toner, dictionaries, batteries, IBM Ribbons and most other  
ribbon brands, computer supplies, paper, film and globes. We reserve the right to not sell any item below 17% G.P.

**REGIONAL PURCHASING COOPERATIVE  
CATALOG DISCOUNT BID  
#05-005-06  
Detail Vendor Information**

**Band/Musical Instruments  
and Supplies**

**Wal-Mart #0524 - Kenedy**

337 N. Sunset

Kenedy TX 78119

**Key Word** Band/Musical Instruments and Supplies

**Out of State Vendor:**  **HUB:**

**Contact Person** Nelda Jones

**Telephone #** 830/583-9825

**Fax #** 830/583-3785

**e-mail Address**

**Web site Address** walmart.com

**Catalog #1**

**Discount #1**

**Catalog #1 Date**

**Catalog #2**

**Discount #2**

**Catalog #2 Date**

**Catalog #3**

**Discount #3**

**Catalog #3 Date**

**Deviations**

No catalogs available retail pickups

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**Wal-Mart #330 - Victoria**

9002 N. Navarro

Victoria TX 77904

**Key Word** Band/Musical Instruments and Supplies

**Out of State Vendor:**  **HUB:**

**Contact Person** Charlene A. Henley

**Telephone #** 361/573-0041

**Fax #** 361/573-5180

**e-mail Address**

**Web site Address**

**Catalog #1**

**Discount #1**

**Catalog #1 Date**

**Catalog #2**

**Discount #2**

**Catalog #2 Date**

**Catalog #3**

**Discount #3**

**Catalog #3 Date**

**Deviations**

Wal-mart does not have a catalog.