
Regional Purchasing Cooperative
Technology Services and Equipment Bid
Authorized Vendors Listing

Other Technology Supplies

AbleNet Inc.

2808 Fairview Ave. N
Roseville MN 55113

Contact Person Paul L. Sugden
Telephone # 800/322-0956 x2640
Fax # 651/294-2222
e-mail Address customerservice@ablenetinc.com
Web site Address www.ablenetinc.com

Key Word Assistive Technology - small & large end communication devices for the

Out of State Vendor: **HUB:**

Catalog #1 Ingenious Tools. Inspired Curriculum for Students of All Abilities
Discount #1 5% & free S/H

Catalog Published? Yes x No
Catalog #1 Date 10/1/05 - 9/30/06

Catalog #2 Communication Tools Catalog
Discount #2 5% & free S/H

Catalog #2 Date 10/1/05 - 9/30/06

Catalog #3
Discount #3

Catalog #3 Date

Deviations

1. Any price increases are published in October 2006 with new catalog. (Our catalog is published every fall). 2. AbleNet does not provide samples. We do offer a 30 day return policy. 3. Please see warranty information. 4. Discount does not apply to new tango! product.

Audio Visual Aids Corp.

2903 N. Flores St.
San Antonio TX 78212

Contact Person Justin Jones
Telephone # 210/732-1234 or 800/422-1282
Fax # 210/734-3388 or 800/854-8140
e-mail Address avacorp@audiovisualaids.com
Web site Address www.audiovisualaids.com

Key Word audio visual technology, multimedia, sales and installation services

Out of State Vendor: **HUB:**

Catalog #1 Audio Visual Technology and Multimedia AV2006-1
Discount #1 varies from 0 to 76% off MSRP

Catalog Published? Yes x No
Catalog #1 Date March 2006

Catalog #2
Discount #2

Catalog #2 Date

Catalog #3
Discount #3

Catalog #3 Date

Deviations

Regional Purchasing Cooperative
Technology Services and Equipment Bid **Other Technology Supplies**
Authorized Vendors Listing

Bass Computers, Inc.

10558 Bissonnet
Houston TX 77099

Contact Person Mandy Burris
Telephone # 800/789-3012 ext. 6706 or 281/776-6700
Fax # 281/776-6737
e-mail Address campbellj@basscomputers.com

Key Word

Out of State Vendor: **HUB:**

Web site Address www.basscomputers.com

Catalog #1 Current Wholesale Price
Discount #1 Discounts vary when applicable

Catalog Published? Yes No x
Catalog #1 Date

Catalog #2
Discount #2

Catalog #2 Date

Catalog #3
Discount #3

Catalog #3 Date

Deviations

Bass Computers, Inc. is a CISV/QISV Wholesale computer & Computer Parts distributor. Pricing to the district in the region will be determined by current wholesale market prices. Frt chgs are not included in the price of the products indiv, & are to be paid by the buyer. The frt chgs will be included on the inv as one line item. Shipping chgs are determined by weight, size and number of packages. No addit'l handling fees are charged by Bass. We do not offer onsite service or maintenance to any customers. Purchasers acknowledges opportunity to inspect goods upon receipt & prior to tendering payment. Purchaser is obligated to inspect goods upon receipts & report damage. To return an item for credit and/or replacement, under warranty or otherwise please call for procedures. No implied warranties of fitness or merchantability are given. Except as may be limited herein, defective computer components sold hereunder will be repaired or replaced, in seller's sole discretion. Seller warrants that any computer assembled by it to be in working order & free of defects in materials & workmanship for 90 days.

Best Computer Supplies

895 E. Patriot Blvd. #110
Reno NV 89511

Contact Person Adam Heavilin
Telephone # 800/544-3472
Fax # 800/829-4881
e-mail Address sales@theschoolsupplier.com

Key Word computer supplies

Out of State Vendor: **HUB:**

Web site Address www.theschoolsupplier.com

Catalog #1 Computer Supplies Catalog
Discount #1 5%

Catalog Published? Yes x No
Catalog #1 Date April 2006

Catalog #2
Discount #2

Catalog #2 Date

Catalog #3
Discount #3

Catalog #3 Date

Deviations

Shipping: Orders over \$200; free freight. Orders under \$200.00; 10.45 freight, except furniture. All furniture will be charged 16% freight. Exceptions include any ma in rebates, free freight coupons, and promotional pricing. We do not provide installation or set-up of any kind.

Regional Purchasing Cooperative
Technology Services and Equipment Bid **Other Technology Supplies**
Authorized Vendors Listing

Commercial Sales & Service, Inc.

11127 Shady Trail, Suite 104
Dallas TX 75229

Key Word A/V Equipment

Out of State Vendor: **HUB:**

Catalog #1 Education Discount Pricing
Discount #1 Discount off MSRP. 10-75%

Contact Person John Gomez
Telephone # 800/525-1001
Fax # 972/247-3908
e-mail Address john.gomez@csstv.com
Web site Address www.csstv.com

Catalog Published? Yes No x
Catalog #1 Date January 2006

Catalog #2
Discount #2

Catalog #2 Date

Catalog #3
Discount #3

Catalog #3 Date

Deviations

Computer Express

5563 DeZavala Rd. Ste 100
San Antonio TX 78249

Key Word All PC related products

Out of State Vendor: **HUB:**

Catalog #1 Product Catalog
Discount #1 5-30% varies based on product

Contact Person Tabetha Trask
Telephone # 888/266-7586
Fax # 210/490-5252
e-mail Address lydia@cetx.com
Web site Address www.cetx.com

Catalog Published? Yes x No
Catalog #1 Date 2005-2006

Catalog #2
Discount #2

Catalog #2 Date

Catalog #3
Discount #3

Catalog #3 Date

Deviations

Regional Purchasing Cooperative
Technology Services and Equipment Bid **Other Technology Supplies**
Authorized Vendors Listing

Cytek Media Systems, Inc.

13729 Research Blvd. #610-212
Austin TX 78750

Key Word Audio, visual and video

Out of State Vendor: **HUB:**

Catalog #1 Audio Visual, Presentation, Video and Multimedia

Discount #1 up to 50%

Contact Person Scott Jessop

Telephone # 512/260-3919

Fax # 512/260-5003

e-mail Address scottj@cytekmedia.com

Web site Address www.cytekmedia.com

Catalog Published? Yes x No

Catalog #1 Date 2006

Catalog #2

Discount #2

Catalog #2 Date

Catalog #3

Discount #3

Catalog #3 Date

Deviations

Cytek Media Systems, Inc.

126 NW. Jackson
Topeka KS 66603

Key Word Audio, visual and video

Out of State Vendor: **HUB:**

Catalog #1 Audio Visual, Presentation, Video and Multimedia

Discount #1 up to 50%

Contact Person Bill Jones

Telephone # 800/255-0064 or 512/260-3919

Fax # 785/295-4290 or 512/260-5003

e-mail Address scottj@cytekmedia.com

Web site Address www.cytekmedia.com

Catalog Published? Yes x No

Catalog #1 Date 2006

Catalog #2

Discount #2

Catalog #2 Date

Catalog #3

Discount #3

Catalog #3 Date

Deviations

Regional Purchasing Cooperative
Technology Services and Equipment Bid **Other Technology Supplies**
Authorized Vendors Listing

Dell Marketing, L.P.

One Dell Way, RR8-MS 08
Round Rock TX 78682

Key Word refer to www.dell.com

Out of State Vendor: **HUB:**

Contact Person Staci McDonald
Telephone # 800/765-3355 ext. 7285259
Fax # 877/248-3734
e-mail Address staci_mcdonald@dell.com

Web site Address www.dell.com

Catalog #1 Dell Retail Price List

Catalog Published? Yes x No

Discount #1 Dell is reponding with the discount pricing structure of the TX DIR contract. See below for pricing options.

Catalog #1 Date Daily basis

Catalog #2

Discount #2

Catalog #2 Date

Catalog #3

Discount #3

Catalog #3 Date

Deviations

A disc schedule defines the % off local list pricing that the customer will receive. In general, these disc's are established on a regional basis & are set forth in Dell's Volume Purchase Agreement (VPA). Fixed configuration pricing is managed by your Acct Team & is available to those eligible customers purchasing lrg quantities of standard (fixed) configurations. Benefits to customers include aggregate volume pricing, lower total acquisition costs, & a consistent methodology enabling faster reponse to pricing requests. All warranties are in accordance w/Dell's warranty at www.dell.com/warranty. Payment terms Net 30 days. Dell publishes a single Retail Price List, as well as discounted price lists for each sales channel, which includes the Corporate, Fed, State & Local Government, & Education sectors. Retail price changes take effect immediately, to allow immediate benefit of new product, price drops & changes. This Retail Price List is not available for paper distribution due to the volume & frequency of changes. Dell is able to maintain an on-line state store or Premier Page allowing end-users to configure systems at the proposed discounted pricing.

Flexile Systems

4710 Shavano Oak #102
San Antonio TX 78249

Key Word

Out of State Vendor: **HUB:**

Contact Person John C. Summers
Telephone # 210/493-5400
Fax # 210/493-5499
e-mail Address joh@flexile.net

Web site Address www.flexile.net

Catalog #1

Catalog Published? Yes No x

Discount #1 Quotation

Catalog #1 Date

Catalog #2

Discount #2

Catalog #2 Date

Catalog #3

Discount #3

Catalog #3 Date

Deviations

Regional Purchasing Cooperative
Technology Services and Equipment Bid **Other Technology Supplies**
Authorized Vendors Listing

fms Technologies

4710 Shavano Oak #102
San Antonio TX 78249

Contact Person John C. Summers
Telephone # 210/493-5400
Fax # 210/493-5499
e-mail Address john@fmstech.com
Web site Address www.fmstech.com

Key Word

Out of State Vendor: **HUB:**

Catalog #1
Discount #1 Quotation

Catalog Published? Yes No x
Catalog #1 Date

Catalog #2
Discount #2

Catalog #2 Date

Catalog #3
Discount #3

Catalog #3 Date

Deviations

Global Gov't/Education Solutions Inc.

6990 US Route 36 East
Fletcher OH 45326

Contact Person Don Wright
Telephone # 888/445-2725 x1513
Fax # 877/231-3799
e-mail Address contracts @globalgoved.com
Web site Address www.globalgoved.com

Key Word Computer-related supplies & hardware

Out of State Vendor: **HUB:**

Catalog #1 Global catalog published monthly; also www.globalgoved.com
Discount #1 2-25% Please contact Don Wright at 888/445-2725 x1513 for discount

Catalog Published? Yes x No
Catalog #1 Date Vol. XV Issue 6BG

Catalog #2
Discount #2

Catalog #2 Date

Catalog #3
Discount #3

Catalog #3 Date

Deviations

Please reference Bid #06-025-06 on all correspondence and Purchase orders. Samples are not available on all products. Please contact Don Wright at X. 1513 if samples are needed. Discount will not apply to catalog or web specials which are already discounted. To confirm whether the product you are needing is a catalog/web special, please contact Don Wright at x.1513. Net 30 days. Shipping is calculated per items quoted and incorporated in the quoted price where applicable FOB is destination. Limits our liability to the dollar value of the product amount and within the terms & conditions of our warranty. Not responsible for warranty fo items that we do not manufacture. Reserves the right to substitute a Manufacturers product if the "awarded product" becomes discontinued or unavailable by the manufacturer. Call for return procedures.

Regional Purchasing Cooperative
Technology Services and Equipment Bid **Other Technology Supplies**
Authorized Vendors Listing

International Laser Group

6022 Variel Ave.
Woodland Hills CA 91367

Key Word Laser Printer, Ink Jets, imaging supplies

Out of State Vendor: **HUB:**

Contact Person Sue Maziar
Telephone # 800/937-2880 ext. 3268
Fax # 425/962-6252
e-mail Address suem@ilgweb.com
Web site Address www.ilgweb.com

Catalog #1 Technology Service & Equipment Bid
Discount #1 10-35% schools. By quantity. No shipping charges! No sales tax!
www.ilgweb.com

Catalog Published? Yes x No
Catalog #1 Date 06-025-06

Catalog #2
Discount #2

Catalog #2 Date

Catalog #3
Discount #3

Catalog #3 Date

Deviations

Learning Services

P.O. Box 10636
Eugene OR 97440

Key Word Educational Software & supplies

Out of State Vendor: **HUB:**

Contact Person Shannon Lemora
Telephone # 800/877-9378
Fax # 800/815-5154
e-mail Address shannon.lemora@learningservicesus.com
Web site Address www.learningservicesus.com

Catalog #1 Spring 2006
Discount #1 10% software, 3% other. see below.

Catalog Published? Yes x No
Catalog #1 Date Feb 2006

Catalog #2
Discount #2

Catalog #2 Date

Catalog #3
Discount #3

Catalog #3 Date

Deviations

Please reference Learning Services Bid TXESCII0607 on all correspondence regarding this bid for proper pricing. Learning Services is offering a catalog discount on educational technology software and supplies. 10% on software (some software networks & site licenses are non-discountable) 3% on peripherals & other education supplies. Free shipping on software orders over \$150.00 - all others actual shipping applies. Because of the special price breaks already offered, the product listed on Catalog pages 2 through 21 (Bundles, Academics, Applications & Productivity) are offered at catalog prices only. As a General Rule, licenses are available only at Catalog prices. You are welcome to call your Learning Services' Sales manager at one of the toll free numbers listed for further information on discounts for site and network licenses.

Regional Purchasing Cooperative
Technology Services and Equipment Bid **Other Technology Supplies**
Authorized Vendors Listing

M & A Technology

3370 Nacogdoches, #152
San Antonio TX 78217

Key Word computer related equipment, supplies & services

Out of State Vendor: **HUB:**

Catalog #1 www.edubuyers.com Edubuyers Catalog
Discount #1 up to 40% off suggested list price

Catalog #2
Discount #2

Catalog #3
Discount #3

Deviations

Contact Person Debi Cooper

Telephone # 888/243-5092

Fax # 210/946-5112

e-mail Address dcooper@macomp.com

Web site Address www.macomp.com or www.edubuyers.com

Catalog Published? Yes No

Catalog #1 Date current - web

Catalog #2 Date

Catalog #3 Date

M & A Technology

8981 Interchange Drive
Houston TX 77054

Key Word computer related equipment, supplies & services

Out of State Vendor: **HUB:**

Catalog #1 www.edubuyers.com Edubuyers Catalog
Discount #1 up to 40% off suggested list price

Catalog #2
Discount #2

Catalog #3
Discount #3

Deviations

Contact Person Virginia Temple

Telephone # 877/663-7222 or 888/243-5092

Fax # 713/663-7472 or 210/946-5112

e-mail Address dcooper@macomp.com

Web site Address www.macomp.com or www.edubuyers.com

Catalog Published? Yes No

Catalog #1 Date current - web

Catalog #2 Date

Catalog #3 Date

Regional Purchasing Cooperative
Technology Services and Equipment Bid **Other Technology Supplies**
Authorized Vendors Listing

M & A Technology

2045 Chenault Dr.
Carrollton TX 75006

Key Word computer related equipment, supplies & services

Out of State Vendor: **HUB:**

Catalog #1 www.edubuyers.com Edubuyers Catalog
Discount #1 up to 40% off suggested list price

Contact Person Amy Thomas
Telephone # 800/225-1452 or 888/243-5092
Fax # 972/490-0616 or 210/946-5112
e-mail Address dcooper@macomp.com
Web site Address www.macom.com or www.edubuyers.com

Catalog Published? Yes No

Catalog #1 Date current - web

Catalog #2
Discount #2

Catalog #2 Date

Catalog #3
Discount #3

Catalog #3 Date

Deviations

Office Depot BSD

911 Central Parkway N.
San Antonio TX 78232

Key Word various

Out of State Vendor: **HUB:**

Catalog #1 Office Depot Business Services Division
Discount #1 "Your Price" less 0%

Contact Person Gary Hoeffler
Telephone # 210/494-7313 x 105
Fax # 210/494-7502
e-mail Address
Web site Address bsd.officedepot.com

Catalog Published? Yes No

Catalog #1 Date current next 7'06

Catalog #2
Discount #2

Catalog #2 Date

Catalog #3
Discount #3

Catalog #3 Date

Deviations

Any resulting final agreement is subject to review by the legal department of both Office Depot and Region III Education.

Regional Purchasing Cooperative
Technology Services and Equipment Bid Other Technology Supplies
Authorized Vendors Listing

Pitsco, Inc.

P.O. Box 1708
Pittsburg KS 66762

Key Word Kits, books, software, etc.

Out of State Vendor: **HUB:**

Contact Person Angela Watson

Telephone # 800/835-0686

Fax # 800/533-8104

e-mail Address awatson@pitsco.com

Web site Address www.catalog.pitsco.com

Catalog #1 Pitsco Ideas & Solutions Big Book

Catalog Published? Yes No

Discount #1 Free freight over \$100, 2% over \$500, 3% over \$1000 and 5% over \$2500.

Catalog #1 Date January 2006

Catalog #2

Discount #2

Catalog #2 Date

Catalog #3

Discount #3

Catalog #3 Date

Deviations

All purchase orders must reference our bid number PIT-606-06-70831 to receive any offered discount. If this number is not referenced, the order will not be processed as a bid. Pitsco will make every attempt to deliver the purchased items in the delivery time specified. The items not delivered within the specified time may be cancelled without a charge. The school may order items not delivered, from other sources that they deem necessary. However, Pitsco will not reimburse the school for the difference on items purchased elsewhere. A hazardous material charge of \$30 may be applied to items marked in the catalog as such. All other division and catalog will be exempt from this discount offer. Items found on the website, but not in our catalog will not be covered by this discount offer.

Raco Industries LLC

5480 Creek Road
Cincinnati OH 45242

Key Word barcode scanners, receipt printers, touchscreens, inv control units,

Out of State Vendor: **HUB:**

Contact Person Judith Maria

Telephone # 888/433-1274

Fax # 888/232-8731

e-mail Address jmaria@racoindustries.com

Web site Address www.racoindustries.com or www.bcdw.com

Catalog #1 price on website www.racoindustries.com or www.bcdw.com

Catalog Published? Yes No

Discount #1 10-35% off all products on website. Tech support available @ no additional chg for equipment purchased from Raco Industries.

Catalog #1 Date

Catalog #2

Discount #2

Catalog #2 Date

Catalog #3

Discount #3

Catalog #3 Date

Deviations

No catalog available - all products on website(s) www.racoindustries.com or www.bcdw.com. Discounts will be honored from website.

Regional Purchasing Cooperative
Technology Services and Equipment Bid **Other Technology Supplies**
Authorized Vendors Listing

Renaissance Learning, Inc.

P.O. Box 8036

Wisconsin Rapids WI 54495-8036

Key Word Instructional-Classroom, Computer, Audio Visual, Library & Teaching

Out of State Vendor: **HUB:**

Contact Person Tracie Grossman

Telephone # 800/338-4204

Fax # 800/788-1272

e-mail Address dept10@renlearn.com

Web site Address www.renlearn.com

Catalog #1 2006 Catalog Bid Catalog

Catalog Published? Yes x No

Discount #1 0% Volume discounts may apply. See below.

Catalog #1 Date March 2006

Catalog #2

Discount #2

Catalog #2 Date

Catalog #3

Discount #3

Catalog #3 Date

Deviations

Volume discount is based on total amount of invoice before processing and shipping fees are added; items already discounted do not qualify. In order to receive volume discount all orders must arrive together in the same envelope for processing. All prices on items are FOB Wisconsin Rapids, WI. Appropriate processing & shipping fees are applied to orders. Processing & shipping fee schedule: Up to \$49.99 - \$6.95; \$50-\$249 = \$8.95; \$250-\$449.99=\$13.95; \$450-\$999.99=\$16.95; \$1,000-\$1,999.99=\$23.95; \$2,000-\$3,499= \$30.95; \$3,500 or more = 1% of total; AlphaSmart Mobile Labs & Bundles 1% shipping. Call for special shipping requests. Inside delivery of orders is available for an additional \$150. Prices are firm with the release of a new catalog and may come from more than one catalog.

SHI Government Solutions

1250 Capital of TX Hwy Ste I-350

Austin TX 78746

Key Word

Out of State Vendor: **HUB:**

Contact Person Adrienne Pubylski

Telephone # 800/845-6801 x8022

Fax # 512/732-0232

e-mail Address ap@shi.com

Web site Address www.texas.shi.com

Catalog #1 Catalog is available at www.texas.gs.shi.com

Catalog Published? Yes No x

Discount #1 0% prices in web catalog are customer price

Catalog #1 Date

Catalog #2

Discount #2

Catalog #2 Date

Catalog #3

Discount #3

Catalog #3 Date

Deviations

SHI-GS no longer publishes a printed catalog because the pricing can change often and our breadth of products represented is too large to include in a printed catalog. Our pricing is available online at www.texas.gs.shi.com

Regional Purchasing Cooperative
Technology Services and Equipment Bid **Other Technology Supplies**
Authorized Vendors Listing

Teaching Systems, Inc.

4601 Hollow Tree Dr. Ste. 111
Arlington TX 76018

Contact Person Kimberly Schwartz

Telephone # 800/762-4133

Fax # 817/465-8184

Key Word Technology Solutions for Education Career and Tech, Engineering Tech,

e-mail Address kim@teachingsystems.com

Out of State Vendor: **HUB:**

Web site Address www.teachingsystems.com

Catalog #1 Teaching Systems, Inc. CISV

Catalog Published? Yes x No

Discount #1 0% CISV reflects educational discount.

Catalog #1 Date May 3, 2005

Catalog #2

Discount #2

Catalog #2 Date

Catalog #3

Discount #3

Catalog #3 Date

Deviations

Shipping and handling varies with product and manufacturer. Estimated Time of delivery varies with product and manufacturer.

Tech Depot

6 Cambridge Dr.
Trumbull CT 06611

Contact Person John Tavitian

Telephone # 203/615-7403

Fax # 888/251-4058

Key Word computers, networking equipment, peripherals, storage, video

e-mail Address jtavitian@techdepot.com

Out of State Vendor: **HUB:**

Web site Address www.techdepot.com

Catalog #1 www.techdepot.com

Catalog Published? Yes x No

Discount #1 0-50% check website for current pricing and availability.

Catalog #1 Date 6/12/06

Catalog #2

Discount #2

Catalog #2 Date

Catalog #3

Discount #3

Catalog #3 Date

Deviations

Regional Purchasing Cooperative
Technology Services and Equipment Bid **Other Technology Supplies**
Authorized Vendors Listing

U S Tech

1236 San Jacinto Mall
Baytown TX 77521

Key Word HP and more

Out of State Vendor: **HUB:**

Catalog #1 2006 Technology Products

Discount #1

Catalog #2

Discount #2

Catalog #3

Discount #3

Deviations

Contact Person Wen Lee Huang

Telephone # 281/839-1090

Fax # 281/421-5813

e-mail Address wen@ustechusa.com

Web site Address www.ustechusa.com/coop

Catalog Published? Yes x No

Catalog #1 Date 2006

Catalog #2 Date

Catalog #3 Date

Valiant IMC

55 Ruta Court
So. Hackensack NJ 07606

Key Word visual presenter, projectors, etc. furniture

Out of State Vendor: **HUB:**

Catalog #1 Valiant Discount Catalog

Discount #1 additional 5%

Catalog #2

Discount #2

Catalog #3

Discount #3

Deviations

Contact Person Ron Wolsten

Telephone # 800/825-4268

Fax # 800/453-6338

e-mail Address rwolsten@800valiant.com

Web site Address www.800valiant.com

Catalog Published? Yes x No

Catalog #1 Date 2006

Catalog #2 Date

Catalog #3 Date

Regional Purchasing Cooperative
Technology Services and Equipment Bid **Other Technology Supplies**
Authorized Vendors Listing

Vernier Software & Technology, LLC

13979 SW Millikan Way
Beaverton OR 97005

Key Word science, math, tech equip for educational use

Out of State Vendor: **HUB:**

Contact Person Julie Pagni
Telephone # 503/277-2299
Fax # 503/277-2440
e-mail Address orders@vernier.com
Web site Address www.vernier.com

Catalog #1 Data Collection Technology Vernier 2006 **Catalog Published?** Yes x No
Discount #1 0% Qty disocunts may apply. Please contact us for specific price quotes **Catalog #1 Date** Jan 2006

Catalog #2
Discount #2 **Catalog #2 Date**

Catalog #3
Discount #3 **Catalog #3 Date**

Deviations

Virco Inc. DBA Virco Sales Corporation

P.O. Box 5000
Conway AR 72032

Key Word furniture

Out of State Vendor: **HUB:**

Contact Person Bryan Haskins ext. 1550
Telephone # 800/448-4726 or 501/329-2901
Fax # 800/395-8232 or 501/513-1620
e-mail Address cms@virco.com
Web site Address www.virco.com

Catalog #1 Virco Equipment for Educators **Catalog Published?** Yes x No
Discount #1 see below **Catalog #1 Date** 11/05

Catalog #2
Discount #2 **Catalog #2 Date**

Catalog #3
Discount #3 **Catalog #3 Date**

Deviations

Virco discount bid is 50&30% from the Virco Equipment for Educators FOB Factory List Prices prices list in effect at time of order for FOB Conway, AR (factory) pricing. Add 15% or \$150 minimum for tailgate delivery. Minimum \$2,500 per purchase order/per location: add 25% for inside delivery, Add 35% for full service delivery (inside & installed). Discount is frim 9/1/06 through 8/31/07. Note: New list price list is anticipated January 1, 2007. Terms: Net 30. Shipment: 15-45 days after receipt of order and colors. Note: Virco standard shipping and packaging only. Virco does not ship on pallets. Redelivery and Restocking charges: When consignees refuse or are unable to accept delivered orders, we will charge 100% of the original freight cost plus demurrage charges to redeliver the order. Returned orders are subject to a minimum 20% restocking fee. Merchandise returns can only be accepted with prior authorization from customer service.